UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, D.C. 20549

FORM 8-K

CURRENT REPORT

PURSUANT TO SECTION 13 OR 15(D) OF THE
SECURITIES AND EXCHANGE ACT OF 1934

Date of Report (Date of earliest event reported): April 24, 2014

WESCO International, Inc.

(Exact name of registrant as specified in its charter)

Commission file number **001-14989**

Delaware (State or other jurisdiction of incorporation or organization)	**25-1723342** (I.R.S. Employer Identification No.)
225 West Station Square Drive **Suite 700** **Pittsburgh, Pennsylvania** (Address of principal executive offices)	**(412) 454-2200** (Registrant's telephone number, including area code)

N/A
(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

☐ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

☐ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

☐ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

☐ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Item 2.02 Results of Operations and Financial Condition.

The information in this Item 2.02 is being furnished and shall not be deemed “filed” for the purpose of Section 18 of the Securities Exchange Act of 1934, as amended, or otherwise subject to the liabilities of that section. The information in this Item 2.02 shall not be incorporated by reference into any registration statement or other document pursuant to the Securities Act of 1933, as amended.

On April 24, 2014, WESCO International, Inc. (the “Company”) issued a press release announcing its financial results for the first quarter of 2014. A copy of the press release is attached hereto as Exhibit 99.1.

Item 7.01 Regulation FD Disclosure

The information in this Item 7.01 is being furnished and shall not be deemed “filed” for the purpose of Section 18 of the Securities Exchange Act of 1934, as amended, or otherwise subject to the liabilities of that section. The information in this Item 7.01 shall not be incorporated by reference into any registration statement or other document pursuant to the Securities Act of 1933, as amended.

A slide presentation to be used by senior management of the Company in connection with its discussions with investors regarding the Company's financial results for the first quarter of 2014 is included in Exhibit 99.2 to this report and is being furnished in accordance with Regulation FD of the Securities and Exchange Commission.

Item 9.01 Financial Statements and Exhibits

(d) Exhibits
99.1 Press Release dated April 24, 2014
99.2 Slide presentation for investors

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

April 24, 2014	WESCO INTERNATIONAL, INC.
(Date)	
	/s/ Kenneth S. Parks
	Kenneth S. Parks
	Senior Vice President and Chief Financial Officer

NEWS RELEASE

WESCO International, Inc. / Suite 700, 225 West Station Square Drive / Pittsburgh, PA 15219

WESCO International, Inc. Reports First Quarter 2014 Results

First quarter highlights:

- *Consolidated sales of $1.8 billion, up 1.6% organically despite weather impacts*
- *Operating profit of $93 million and earnings per diluted share of $0.97*
- *Free cash flow of $42 million or 80% of net income*
- *Financial leverage ratio of 3.3, following the completion of two accretive acquisitions*

PITTSBURGH, April 24, 2014/PRNewswire/ -- WESCO International, Inc. (NYSE: WCC), a leading provider of electrical, industrial, and communications MRO and OEM products, construction materials, and advanced supply chain management and logistics services, announces its 2014 first quarter results.

The following are results for the three months ended March 31, 2014 compared to the three months ended March 31, 2013. A reconciliation of adjusted results is provided in the Non-GAAP Financial Measures section of this release.

- Net sales were $1,810.8 million for the first quarter of 2014, compared to $1,808.1 million for the first quarter of 2013, an increase of 0.2%. Organic sales increased 1.6%, acquisitions positively impacted sales by 0.5%, and foreign exchange negatively impacted sales by 1.9%. Sequentially, sales decreased 3.7%, and organic sales decreased 3.1%.

- Gross profit was $374.8 million, or 20.7% of sales, for the first quarter of 2014, compared to $381.1 million, or 21.1% of sales, for the first quarter of 2013.

- Selling, general & administrative (SG&A) expenses were $265.5 million, or 14.7% of sales, for the first quarter of 2014, compared to $227.5 million, or 12.6% of sales, for the first quarter of 2013. First quarter 2014 SG&A expenses increased 10 basis points from first quarter 2013 adjusted SG&A expenses of $263.6 million, or 14.6% of sales.

- Operating profit was $93.0 million for the current quarter, compared to $136.9 million for the first quarter of 2013. Operating profit as a percentage of sales was 5.1% and 7.6% in 2014 and 2013, respectively. First quarter 2014 operating profit decreased 50 basis points from first quarter 2013 adjusted operating profit of $100.8 million, or 5.6% of sales.

- Interest expense for the first quarter of 2014 was $20.7 million, compared to $21.9 million for the first quarter of 2013. Non-cash interest expense, which includes convertible debt interest, interest related to uncertain tax positions, and the amortization of deferred financing fees, for the first quarter of 2014 and 2013 was $2.5 million and $2.3 million, respectively.

- The effective tax rate for the current quarter was 28.2%, compared to 26.9% for the prior year first quarter.

- Net income attributable to WESCO International, Inc. of $51.9 million for the current quarter was down 38% from $84.0 million for the prior year quarter. First quarter 2014 net income attributable to WESCO International, Inc. decreased 11.3% from prior year adjusted net income attributable to WESCO International, Inc of $58.5 million.

- Earnings per diluted share for the first quarter of 2014 were $0.97 per share, based on 53.4 million diluted shares, compared to $1.60 per share in the first quarter of 2013, based on 52.4 million diluted shares. Earnings per diluted share in the first quarter of 2014 decreased 13.4% from adjusted earnings per diluted share of $1.12 in the corresponding prior year period.

- Free cash flow for the first quarter of 2014 was $41.7 million, or 80% of net income, compared to $74.4 million for the first quarter of 2013.

Mr. John J. Engel, WESCO's Chairman and Chief Executive Officer, stated, "Our first quarter results reflect an improving U.S. economy largely offset by the impacts of severe winter weather conditions in both the U.S and Canada. Sales in the U.S. were up approximately 3% with mid-single digit organic sales growth in all of our end markets, except construction, where sales declined primarily due to weather related project delays. Sales in Canada declined approximately 4% organically versus last year. While we face near-term foreign exchange headwinds in Canada, we continue to view that market favorably. After a slow start in January, sales momentum improved through the quarter and has further accelerated in April. We expect business conditions to improve this year with a strengthening recovery in non-residential construction. Our full year outlook remains unchanged at 3% to 6% sales growth and $5.30 to $5.70 earnings per diluted share."

Mr. Engel continued, "This low growth economic environment provides an excellent opportunity for WESCO to further strengthen our position as an industry leader, and expand our customer and supplier relationships for long-term growth. We continue to invest in our growth engines and maintain a view that scale matters in distribution. The acquisitions of LaPrairie and Hazmasters were excellent additions to our Canadian business in the first quarter. As a result of solid free cash flow generation, financial leverage remained within our targeted range, including the impact of these two acquisitions. Our acquisition pipeline remains robust, and we see continuing opportunities to strengthen our electrical core while broadening our portfolio of products and services."

Webcast and Teleconference Access

WESCO will conduct a webcast and teleconference to discuss the first quarter earnings as described in this News Release on Thursday, April 24, 2014, at 11:00 a.m. E.T. The call will be broadcast live over the Internet and can be accessed from the Company's website at http://www.wesco.com. The call will be archived on this Internet site for seven days.

WESCO International, Inc. (NYSE: WCC), a publicly traded Fortune 500 company headquartered in Pittsburgh, Pennsylvania, is a leading provider of electrical, industrial, and communications maintenance, repair and operating (MRO) and original equipment manufacturers (OEM) products, construction materials, and advanced supply chain management and logistic services. 2013 annual sales were approximately $7.5 billion. The company employs approximately 9,200 people, maintains relationships with over 25,000 suppliers, and serves over 75,000 active customers worldwide. Customers include commercial and industrial businesses, contractors, government agencies, institutions, telecommunications providers, and utilities. WESCO operates nine fully automated distribution centers and approximately 475 full-service branches in North America and around the world, providing a local presence for customers and a global network to serve multi-location businesses and multi-national corporations.

The matters discussed herein may contain forward-looking statements that are subject to certain risks and uncertainties that could cause actual results to differ materially from expectations. Certain of these risks are set forth in the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2013, as well as the Company's other reports filed with the Securities and Exchange Commission.

Contact: Kenneth S. Parks, Senior Vice President and Chief Financial Officer
WESCO International, Inc. (412) 454-2392, Fax: (412) 222-7566
http://www.wesco.com

WESCO INTERNATIONAL, INC.

CONDENSED CONSOLIDATED STATEMENT OF INCOME

(dollar amounts in millions, except per share amounts)
(Unaudited)

	Three Months Ended March 31, 2014		Three Months Ended March 31, 2013	
Net sales	$ 1,810.8		$ 1,808.1	
Cost of goods sold (excluding depreciation and amortization below)	1,436.0	79.3%	1,427.0	78.9%
Selling, general and administrative expenses	265.5	14.7%	227.5	12.6%
Depreciation and amortization	16.3		16.7	
Income from operations	93.0	5.1%	136.9	7.6%
Interest expense, net	20.7		21.9	
Loss on sale of Argentina business	—		—	
Income before income taxes	72.3	4.0%	115.0	6.4%
Provision for income taxes	20.4		30.9	
Net income	51.9	2.9%	84.1	4.7%
Less: Net income attributable to noncontrolling interest	—		0.1	
Net income attributable to WESCO International, Inc.	$ 51.9	2.9%	$ 84.0	4.6%
Earnings per diluted common share	$ 0.97		$ 1.60	
Weighted average common shares outstanding and common share equivalents used in computing earnings per diluted share (in millions)	53.4		52.4	

WESCO INTERNATIONAL, INC.

CONDENSED CONSOLIDATED BALANCE SHEET
(dollar amounts in millions)
(Unaudited)

	March 31, 2014	December 31, 2013
Assets		
Current Assets		
Cash and cash equivalents	$ 96.4	$ 123.7
Trade accounts receivable, net	1,105.3	1,045.1
Inventories, net	811.1	787.3
Current deferred income taxes	41.9	44.7
Other current assets	193.8	197.7
Total current assets	2,248.5	2,198.5
Other assets	2,440.3	2,419.8
Total assets	$ 4,688.8	$ 4,618.3

	March 31, 2014	December 31, 2013
Liabilities and Stockholders' Equity		
Current Liabilities		
Accounts payable	$ 781.8	$ 735.1
Current debt and short-term borrowings	45.2	40.1
Other current liabilities	247.8	268.6
Total current liabilities	1,074.8	1,043.8
Long-term debt	1,457.6	1,447.6
Other noncurrent liabilities	382.8	362.2
Total liabilities	2,915.2	2,853.6
Stockholders' Equity		
Total stockholders' equity	1,773.6	1,764.7
Total liabilities and stockholders' equity	$ 4,688.8	$ 4,618.3

WESCO INTERNATIONAL, INC.

CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS
(dollar amounts in millions)
(Unaudited)

	Three Months Ended March 31, 2014	Three Months Ended March 31, 2013
Operating Activities:		
Net income	$ 51.9	$ 84.1
Add back (deduct):		
Depreciation and amortization	16.4	16.7
Deferred income taxes	7.9	20.1
Change in Trade Receivables, net	(55.3)	(61.8)
Change in Inventories, net	(17.4)	(2.4)
Change in Accounts Payable	43.6	41.8
Other	(0.4)	(18.1)
Net cash provided by operating activities	46.7	80.4
Investing Activities:		
Capital expenditures	(5.0)	(6.0)
Acquisition payments	(91.2)	—
Other	—	4.9
Net cash used by investing activities	(96.2)	(1.1)
Financing Activities:		
Debt repayments	19.7	(52.1)
Equity activity, net	(0.3)	(0.7)
Other	4.2	3.8
Net cash used by financing activities	23.6	(49.0)
Effect of exchange rate changes on cash and cash equivalents	(1.4)	0.4
Net change in cash and cash equivalents	(27.3)	30.7
Cash and cash equivalents at the beginning of the period	123.7	86.1
Cash and cash equivalents at the end of the period	$ 96.4	$ 116.8

NON-GAAP FINANCIAL MEASURES

This earnings release includes certain non-GAAP financial measures. These financial measures include financial leverage, free cash flow, gross profit, organic sales growth, adjusted net income, adjusted income from operations, and adjusted earnings per diluted share. The Company believes that these non-GAAP measures are useful to investors in order to provide a better understanding of the Company's capital structure position, liquidity, and organic growth trends on a comparable basis. Additionally, certain non-GAAP measures either focus on or exclude transactions impacting comparability of results, allowing investors to more easily compare the Company's financial performance from period to period. Management does not use these non-GAAP financial measures for any purpose other than the reasons stated above.

WESCO INTERNATIONAL, INC.

RECONCILIATION OF NON-GAAP FINANCIAL MEASURES
(Unaudited)

Normalized Organic Sales Growth:	**Three Months Ended March 31, 2014**	**Three Months Ended March 31, 2013**
Change in net sales	0.2 %	12.6 %
Impact from acquisitions	0.5 %	16.0 %
Impact from foreign exchange rates	(1.9)%	— %
Impact from number of workdays	— %	(1.6)%
Normalized organic sales growth	1.6 %	(1.8)%

Note: Organic sales growth is provided by the Company as an additional financial measure to provide a better understanding of the Company's sales growth trends. Organic sales growth is calculated by deducting the percentage impact on net sales from acquisitions, foreign exchange rates and number of workdays from the overall percentage change in consolidated net sales.

Gross Profit:	**Three Months Ended March 31, 2014**	**Three Months Ended March 31, 2013**
(dollar amounts in millions)		
Net Sales	$ 1,810.8	$ 1,808.1
Cost of goods sold (excluding depreciation and amortization)	1,436.0	1,427.0
Gross profit	$ 374.8	$ 381.1
Gross margin	20.7%	21.1%

Note: Gross profit is provided by the Company as an additional financial measure. Gross profit is calculated by deducting cost of goods sold, excluding depreciation and amortization, from net sales. This amount represents a commonly used financial measure within the distribution industry. Gross margin is calculated by dividing gross profit by net sales.

WESCO INTERNATIONAL, INC.

RECONCILIATION OF NON-GAAP FINANCIAL MEASURES

(Unaudited)

	Three Months Ended	
Adjusted Selling, General and Administrative Expenses:	**March 31, 2014**	**March 31, 2013**
(amounts in millions except for diluted EPS)		
Selling, general and administrative expenses	$ 265.5	$ 227.5
ArcelorMittal litigation recovery included in SG&A	—	36.1
Adjusted selling, general and administrative expenses	$ 265.5	$ 263.6
Percent of sales	14.7%	14.6%
Adjusted Income from Operations:		
Income from operations	$ 93.0	$ 136.9
ArcelorMittal litigation recovery included in SG&A	—	(36.1)
Adjusted income from operations	$ 93.0	$ 100.8
Percent of sales	5.1%	5.6%
Adjusted Net Income Attributable to WESCO International, Inc.:		
Income before income taxes	$ 72.3	$ 115.0
ArcelorMittal litigation recovery included in SG&A	—	(36.1)
Adjusted income before income taxes	72.3	78.9
Adjusted provision for income taxes	20.4	20.3
Adjusted net income	51.9	58.6
Less: Net income attributable to noncontrolling interest	—	0.1
Adjusted net income attributable to WESCO International, Inc.	$ 51.9	$ 58.5
Adjusted Diluted EPS:		
Diluted share count	53.4	52.4
Adjusted Diluted EPS	$ 0.97	$ 1.12

Note: Adjusted SG&A, income from operations, net income attributable to WESCO International, Inc., and earnings per share are provided by the Company as additional financial measures which allow investors to compare the Company's performance from period to period by adjusting for transactions management views as impacting the comparability of results. Adjusted diluted EPS is calculated by dividing adjusted net income attributable to WESCO International, Inc. by weighted average common shares outstanding and common share equivalents.

Financial Leverage:	Twelve Months Ended March 31, 2014	December 31, 2013
(dollar amounts in millions)		
Income from operations	$ 437.1	$ 481.0
ArcelorMittal litigation recovery	—	(36.1)
Depreciation and amortization	67.3	67.6
Adjusted EBITDA	$ 504.4	$ 512.5

	March 31, 2014	December 31, 2013
Current debt	$ 45.2	$ 40.1
Long-term debt	1,457.6	1,447.6
Debt discount related to convertible debentures and term loan[1]	173.6	174.7
Total debt including debt discount	1,676.4	1,662.4
Less: Cash and cash equivalents	96.4	123.7
Total debt including debt discount, net of cash	$ 1,580.0	$ 1,538.7
Financial leverage ratio based on total debt	3.3	3.2
Financial leverage ratio based on total debt, net of cash	3.1	3.0

Note: Financial leverage is a non-GAAP financial measure provided by the Company as an indicator of capital structure position. Financial leverage ratio based on total debt is calculated by dividing total debt, including debt discount, by Adjusted EBITDA. Financial leverage ratio based on total debt, net of cash, is calculated by dividing total debt, including debt discount, net of cash, by Adjusted EBITDA. Adjusted EBITDA is defined as the trailing twelve months earnings before interest, taxes, depreciation and amortization, excluding the ArcelorMittal litigation recovery. Financial leverage ratio based on total net debt is calculated by dividing total debt, including debt discount less cash and cash equivalents, by Adjusted EBITDA.

[1]The convertible debentures and term loan are presented in the consolidated balance sheets in long-term debt net of the unamortized discount.

Free Cash Flow:	Three Months Ended March 31, 2014	March 31, 2013
(dollar amounts in millions)		
Cash flow provided by operations	$ 46.7	$ 80.4
Less: Capital expenditures	(5.0)	(6.0)
Free cash flow	$ 41.7	$ 74.4

Note: Free cash flow is provided by the Company as an additional liquidity measure. Capital expenditures are deducted from operating cash flow to determine free cash flow. Free cash flow is available to provide a source of funds for any of the Company's financing needs.


Q1 2014 Earnings
Webcast Presentation
April 24, 2014
One
WESCO

Safe Harbor Statement

Note: All statements made herein that are not historical facts should be considered as "forward-looking statements" within the meaning of the Private Securities Litigation Act of 1995. Such statements involve known and unknown risks, uncertainties and other factors that may cause actual results to differ materially. Such risks, uncertainties and other factors include, but are not limited to: adverse economic conditions; increase in competition; debt levels, terms, financial market conditions or interest rate fluctuations; risks related to acquisitions, including the integration of EECOL; disruptions in operations or information technology systems; expansion of business activities; litigation, contingencies or claims; product, labor or other cost fluctuations; exchange rate fluctuations; and other factors described in detail in the Form 10-K for WESCO International, Inc. for the year ended December 31, 2013 and any subsequent filings with the Securities & Exchange Commission. Any numerical or other representations in this presentation do not represent guidance by management and should not be construed as such. The following presentation includes a discussion of certain non-GAAP financial measures. Information required by Regulation G with respect to such non-GAAP financial measures can be obtained via WESCO's website, www.wesco.com.

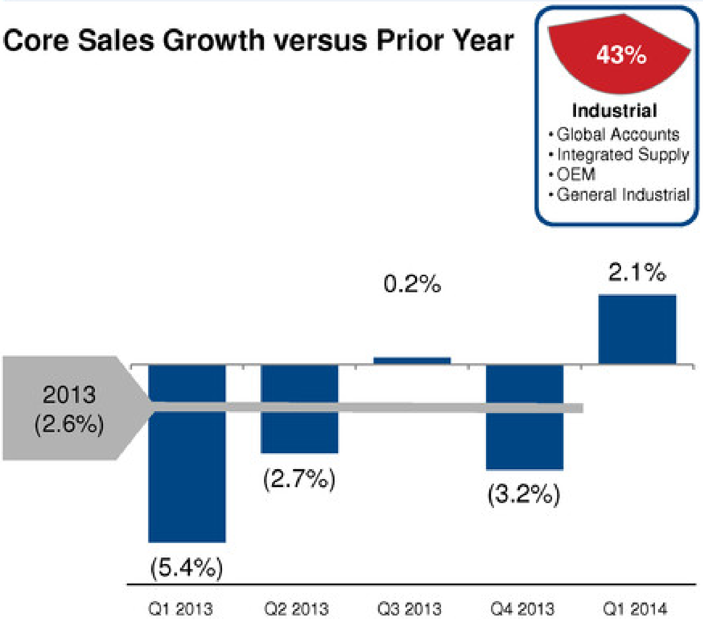
2014 Q1 Highlights

- Sales of $1.81 billion, up 0.2% YOY
  - 1.6 points organic growth, despite weather impacts
  - (1.9) points negative impact from foreign exchange
  - 0.5 points from acquisitions
  - April MTD sales significantly stronger than first quarter
- Gross margin 20.7%, down 40 bps YOY, driven by business mix
- SG&A 14.7% of sales, up 10 bps YOY
  - Core SG&A flat YOY
- Operating margin 5.1%, down 50 bps YOY
- Net income of $51.9 million, down 11% YOY
- EPS of $0.97, down 13% YOY
- Free cash flow of $42 million, 80% of net income
- Financial leverage at 3.3X after completion of LaPrairie and Hazmasters acquisitions
- Implemented organization changes to accelerate One WESCO strategy

Financial results throughout this presentation reference non-GAAP adjusted results. See Appendix for reconciliation.

Industrial End Market

Core Sales Growth versus Prior Year



Note: Excludes acquisitions during the first year of ownership.

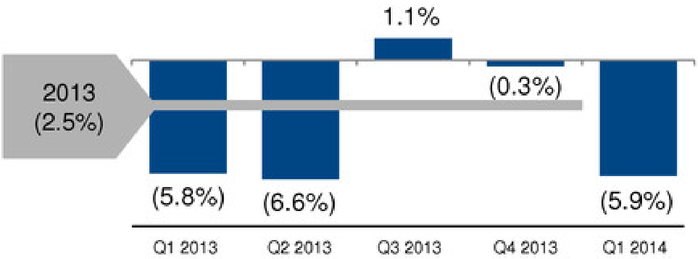
- Q1 2014 Sales
  - Up 2.1% versus prior year
  - Up 1.7% sequential
- Global Accounts and Integrated Supply opportunity pipeline over $2.5 billion.
- Channel inventory levels appear to be largely in balance with demand.
- Bidding activity levels remain robust and industrial market leading indicators (PMI, IP, CU) are generally positive.
- Customer trends include higher expectations for supply chain process improvements, cost savings, and supplier consolidation.

Industrial

Renewed a multi-year integrated supply agreement with a global diversified company to provide a wide range of supply chain procurement and inventory management services to manufacturing facilities in over 10 countries.

Construction End Market

Core Sales Growth versus Prior Year



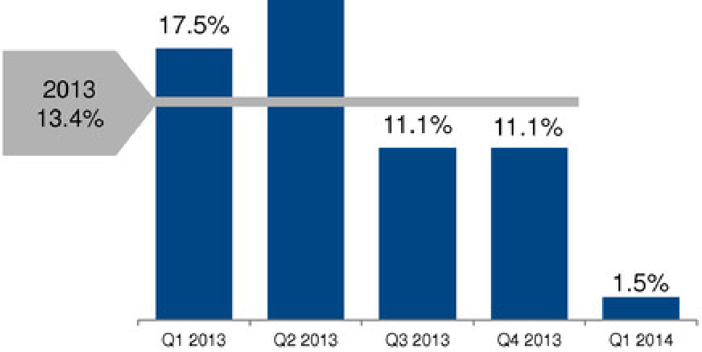
Note: Excludes acquisitions during the first year of ownership.

- Q1 2014 Sales
  - Negatively impacted by winter weather
  - Down 5.9% versus prior year
  - Down 13.2% sequential
- Overall backlog is flat versus prior year end and up 6% in U.S.
- Non-residential construction market leading indicators (ABI, lending standards, residential construction recovery) are generally positive.
- Energy and shale gas projects expected to be positive catalysts over mid to long term in North America.

Construction

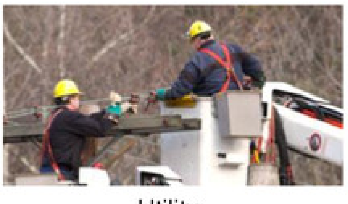
Awarded a contract for a full lighting package of fixtures, lamps (primarily LED) and controls for a large Canadian government office building.

Utility End Market



Note: Excludes acquisitions during the first year of ownership.

- Q1 2014 Sales
  - Up 1.5% versus prior year
  - Down 3.8% sequential
- Twelfth consecutive quarter of year-over-year organic sales growth.
- Normal operations and maintenance spending levels impacted by weather in Q1.
- Scope expansion and value creation with IOU, public power and generation customers providing utility sales growth.
- Strong interest for WESCO Integrated Supply across all utility customer groups.

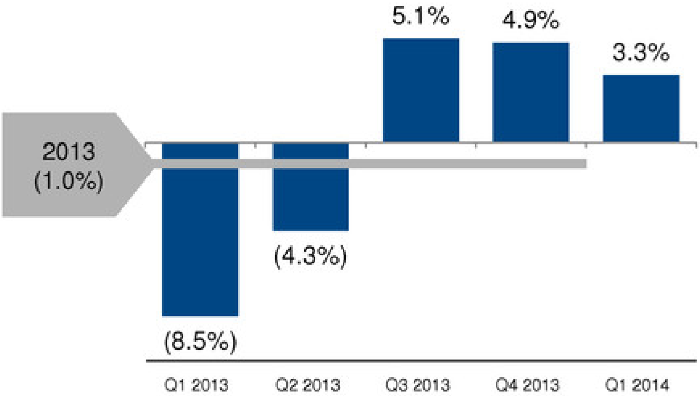


Utility

Renewed a multi-year agreement to provide transmission and distribution supplies and procurement services for an investor owned utility. This relationship has expanded beyond operations and maintenance materials distribution to include system improvement and capital projects.

CIG End Market

Core Sales Growth versus Prior Year



Note: Excludes acquisitions during the first year of ownership.

- Q1 2014 Sales
  - Up 3.3% versus prior year
  - Down 1.0% sequential
- Bidding levels remain active in commercial and institutional markets.
- Federal government spending levels have stabilized; projects are advancing through the approval process.
- Opportunities exist to support data center construction and retrofits and cloud technology projects.
- Government opportunity pipeline remains healthy at over $500 million.

Government

Awarded a broadband communications agreement with a large South American mobile telecommunications provider.

Acquisitions

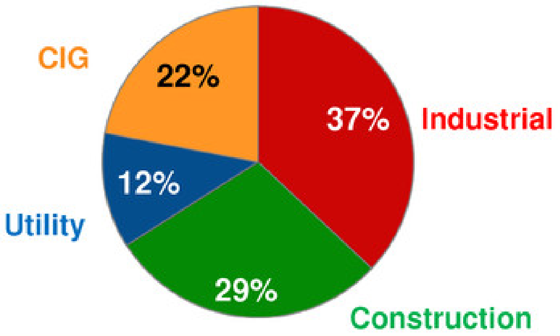
	Acquisition Year	Estimated Annual Sales at Closing	Estimated 1st Year Accretion at Closing
Potelcom	2010	$25M	
TVC Communications	2010	$300M	$0.30
RECO	2011	$25M	
Brews	2011	$50M	$0.04
RS Electronics	2012	$60M	$0.04
Trydor Industries	2012	$35M	$0.05
Conney Safety	2012	$85M	$0.10
EECOL	2012	$925M	$1.00
LaPrairie	2014	$30M	$0.03
Hazmasters	2014	$80M	$0.05
Total		$1.6B	$1.61

2014 Acquisitions

LaPrairie
INCORPORATED

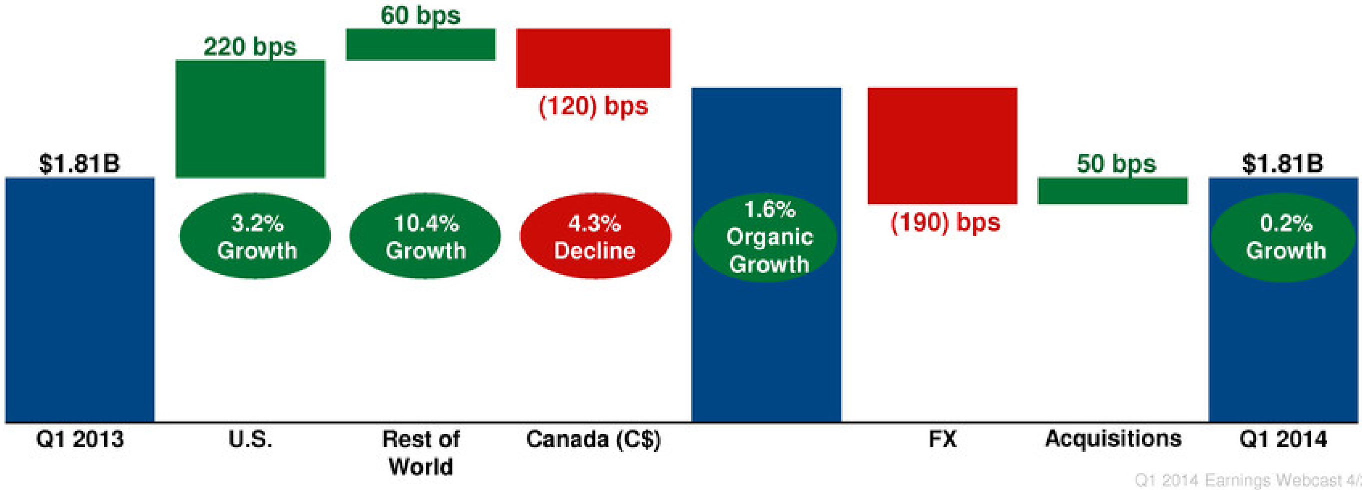
HAZMASTERS
CREATING SAFE WORK ENVIRONMENTS

Acquired Sales by End Market since 2010



Q1 2014 Results

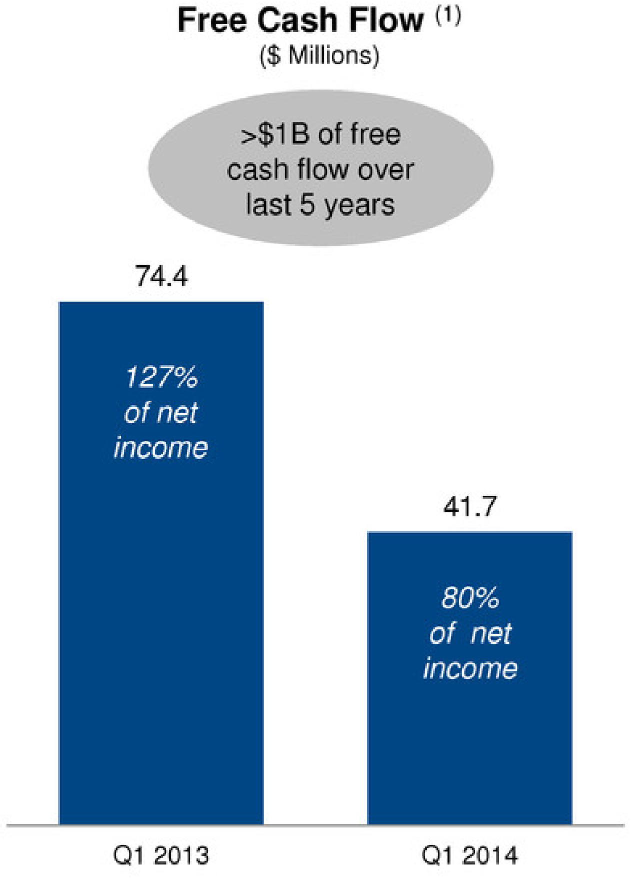
	Outlook	Actual
Sales	Flat to 3% growth (including LaPrairie)	Growth of 0.2% 1.6% organic sales
Gross Margin	20.8% to 21.0%	20.7%
Operating Margin	5.3% to 5.5%	5.1%
Effective Tax Rate	26% to 28%	28.2%

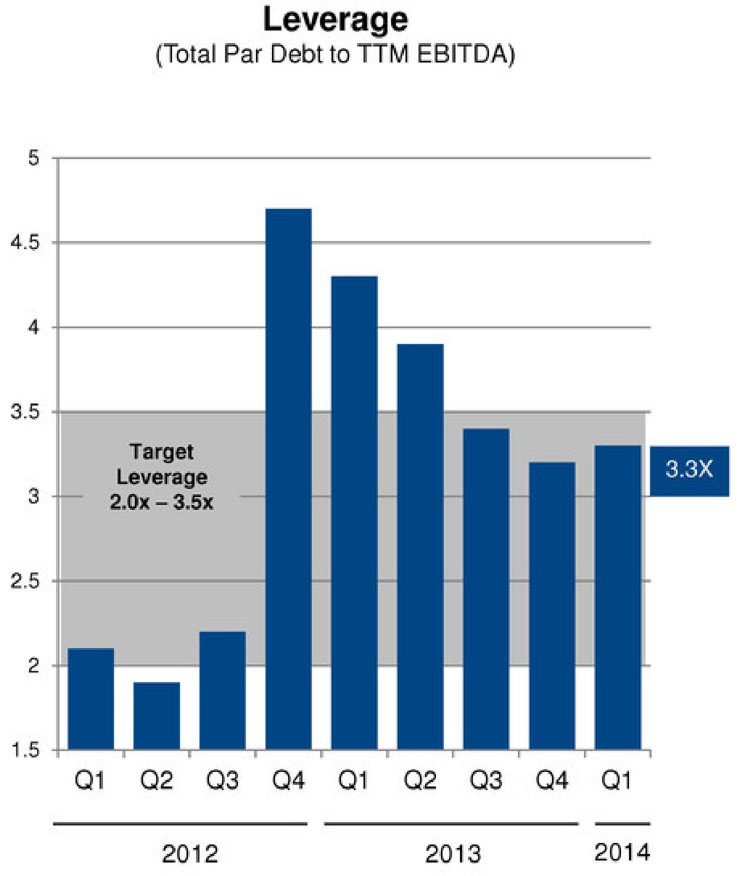


EPS Walk

Q1 2013	$1.12
Canada, including FX impacts	~ (0.16)
Share count	(0.02)
Acquisitions	0.01
Other	~ 0.02
Q1 2014	$0.97

Cash Generation





(1) Reconciliation of these non-GAAP financial measures is included in the Appendix to this webcast presentation.

Outlook

	Q2	FY (unchanged)
Sales	5% to 8% growth	3% to 6% growth
Gross Margin	20.6% to 20.8%	~ 20.9%
Operating Margin	5.7% to 6.1%	6.1% to 6.3%
Effective Tax Rate	~ 28%	26% to 28%
EPS		$5.30 to $5.70
Free Cash Flow		~ 80% of net income

Note: Excludes unannounced acquisitions.

Appendix

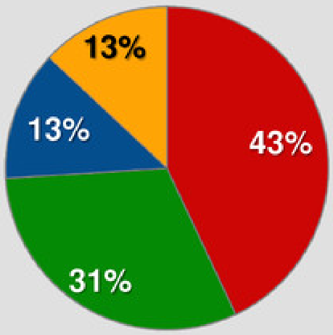
Adjusted Results

	Q1 2013		
	Reported Results	Non-recurring items	Adjusted Results
Net Sales	**1,808.1**		**1,808.1**
Gross Profit	**381.1**		**381.1**
Gross margin	*21.1%*		*21.1%*
SG&A	**227.5**	**36.1**[1]	**263.6**
SG&A rate	*12.6%*		*14.6%*
Operating profit	**136.9**	**(36.1)**	**100.8**
Operating margin	*7.6%*		*5.6%*
Interest	**21.9**		**21.9**
Taxes	**30.9**	**(10.6)**	**20.3**
Effective tax rate	*26.9%*		*25.7%*
Net income attributable to WESCO International, Inc.	**84.0**	**(25.5)**	**58.5**
Average Diluted Shares Outstanding	52.4		52.4
Fully diluted EPS	**1.60**		**1.12**

[1] ArcelorMittal insurance recovery.

WESCO Profile 2014

Markets & Customers



Industrial

Global Accounts | Integrated Supply
OEM | General Industrial

Construction

Non-Residential | Contractors

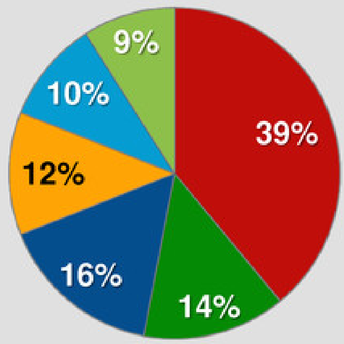
Utility

Investor Owned | Public Power
Utility Contractors

CIG

Commercial | Institutional | Government

Products & Services



General Supplies

Data & Broadband Communications

Wire, Cable & Conduit

Distribution Equipment

Lighting & Controls

Controls & Motors

Note: Markets & Customers and Products & Services percentages reported on a TTM consolidated basis.

Sales Growth

	2012					2013					2014
	Q1	Q2	Q3	Q4	Full Year	Q1	Q2	Q3	Q4	Full Year	Q1
Organic Sales Growth (%)	9.8	8.2	1.4	(1.3)	4.4	(3.4)	(1.2)	3.2	1.5	0.0	1.6
Acquisitions (%)	2.6	2.2	4.0	4.3	3.3	16.0	14.6	14.1	13.8	14.6	0.5
FX (%)	(0.2)	(0.7)	(0.6)	0.5	(0.3)	0.0	(0.2)	(0.7)	(1.0)	(0.4)	(1.9)
Consolidated Sales Growth (%)	**12.2**	**9.7**	**4.8**	**3.5**	**7.4**	**12.6**	**13.2**	**16.6**	**14.3**	**14.2**	**0.2**
Workdays	64	64	63	63	254	63	64	64	63	254	63
Organic Growth Impact (%)	1.6	-	(1.6)	-	-	(1.6)	-	1.6	-	-	-
Normalized Organic Growth (%)	**8.2**	**8.2**	**3.0**	**(1.3)**	**4.4**	**(1.8)**	**(1.2)**	**1.6**	**1.5**	**0.0**	**1.6**
Estimated Price Impact (%)	**1.5**	**1.0**	**0.5**	**1.0**	**1.0**	**1.0**	**0.0**	**0.0**	**0.0**	**0.2**	**0.5**

Capital Structure

($ Millions)

	Outstanding at December 31, 2013	Outstanding at March 31, 2014	Debt Maturity Schedule
AR Revolver (V)	454	445	2016
Inventory Revolver (V)	23	50	2016
Senior Notes (F)	500	500	2021
2019 Term Loans (V)	300	289	2019
2029 Convertible Bonds (F)	345	345	2029 (No Put)
Other (V)	40	47	N/A
Total Par Debt	**1,662**	**1,676**	

Key Financial Metrics			
	Q1 2013	YE 2013	Q1 2014
Cash	117	124	96
Capital Expenditures	6	28	5
Free Cash Flow	74	308	42
Liquidity (1)	374	606	524

V = Variable Rate Debt

F = Fixed Rate Debt

1 = Asset-backed credit facilities total availability plus invested cash.

Sales

Reconciliation of Non-GAAP Financial Measures

($ Millions)

	Q1 2014 vs. Q1 2013			Q1 2014 vs. Q4 2013		
	Q1 2014	Q1 2013	% Growth	Q1 2014	Q4 2013	% Growth
Industrial Core	803	786	2.1%	803	789	1.7%
Construction Core	524	558	(5.9)%	524	604	(13.2)%
Utility Core	246	242	1.5%	246	256	(3.8)%
CIG Core	236	228	3.3%	236	238	(1.0)%
Total Core Gross Sales	1,809	1,814	(0.3)%	1,809	1,887	(4.1)%
Total Gross Sales from Acquisitions	8	-	-	8	-	-
Total Gross Sales	1,817	1,814	0.2%	1,817	1,887	(3.7)%
Gross Sales Reductions/Discounts	(6)	(6)	-	(6)	(7)	-
Total Net Sales	1,811	1,808	0.2%	1,811	1,880	(3.7)%

Note: The prior period end market amounts noted above may contain reclassifications to conform to current period presentation.

Convertible Debt and Non-Cash Interest

Convertible Debt At March 31, 2014

($ Millions)

Maturity	Par Value of Debt	Debt Discount	Debt per Balance Sheet
2029	344.9	(169.9)	175.0

Non-Cash Interest Expense

($ Millions)

	2012	2013	Q1 2014
Convertible Debt	2.3	4.3	1.0
Amortization of Deferred Financing Fees	2.6	4.9	1.1
FIN 48	(3.4)	1.0	0.4
Total	1.5	10.2	2.5

EPS Dilution

Weighted Average Quarterly Share Count			
Stock Price	Incremental Shares from 2029 Convertible Debt (in millions)[3]	Incremental Shares from Equity Awards (in millions)	Total Diluted Share Count (in millions)[4]
$60.00	6.20	0.72	51.27
$70.00	7.02	0.92	52.29
$80.00	7.64	1.04	53.03
Q1 2014 Average $85.74	**7.93**	**1.09**	**53.37**
$90.00	8.12	1.14	53.61
$100.00	8.50	1.23	54.08
$110.00	8.81	1.31	54.47

2029 Convertible Debt Details	
Conversion Price	$28.8656
Conversion Rate	34.6433 [1]
Underlying Shares	11,948,513 [2]

Footnotes: 2029 Convertible Debenture

1 1000/28.8656

2 $345 million/28.8656

3 $$\frac{\text{(Underlying Shares x Avg. Quarterly. Stock Price) minus \$345 million}}{\text{Avg. Quarterly Stock Price}}$$

4 Basic Share Count of 44.35 million shares

Work Days

	Q1	Q2	Q3	Q4	FY
2012	64	64	63	63	254
2013	63	64	64	63	254
2014	63	64	64	62	253

Free Cash Flow Reconciliation

($ Millions)

	Q1 2013	Q1 2014
Cash flow provided by operations	80.4	46.7
Less: Capital expenditures	(6.0)	(5.0)
Free Cash Flow	74.4	41.7

Note: Free cash flow is provided by the Company as an additional liquidity measure. Capital expenditures are deducted from operating cash flow to determine free cash flow. Free cash flow is available to provide a source of funds for any of the Company's financing needs.