UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

FORM 8-K

CURRENT REPORT

Pursuant to Section 13 OR 15(d) of The Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): April 30, 2026

WESCO International, Inc.

(Exact name of registrant as specified in its charter)

Delaware	**001-14989**	**25-1723342**
(State or other jurisdiction of incorporation)	(Commission File Number)	(IRS Employer Identification No.)
225 West Station Square Drive Suite 700 Pittsburgh, Pennsylvania		**15219**
(Address of principal executive offices)		(Zip Code)

(412) 454-2200
(Registrant's telephone number, including area code)

Not applicable.
(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

☐ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

☐ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

☐ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

☐ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

SECURITIES REGISTERED PURSUANT TO SECTION 12(b) OF THE ACT:

Title of each class	Trading Symbol(s)	Name of each exchange on which registered
Common Stock, par value $.01 per share	WCC	New York Stock Exchange

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).

Emerging growth company ☐

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. ☐

Item 2.02 Results of Operations and Financial Condition.

The information in this Item 2.02 is being furnished and shall not be deemed "filed" for the purpose of Section 18 of the Securities Exchange Act of 1934, as amended, or otherwise subject to the liabilities of that section. The information in this Item 2.02 shall not be incorporated by reference into any registration statement or other document pursuant to the Securities Act of 1933, as amended.

On April 30, 2026, WESCO International, Inc. (the "Company") issued a press release announcing its financial results for the first quarter of 2026. A copy of the press release is attached hereto as Exhibit 99.1.

Item 7.01 Regulation FD Disclosure.

The information in this Item 7.01 is being furnished and shall not be deemed "filed" for the purpose of Section 18 of the Securities Exchange Act of 1934, as amended, or otherwise subject to the liabilities of that section. The information in this Item 7.01 shall not be incorporated by reference into any registration statement or other document pursuant to the Securities Act of 1933, as amended.

A slide presentation to be used by executive management of the Company in connection with its discussions with investors regarding the Company's financial results for the first quarter of 2026 is included in Exhibit 99.2 to this report and is being furnished in accordance with Regulation FD of the Securities and Exchange Commission.

Item 9.01 Financial Statements and Exhibits.

(d) Exhibits.

Exhibit No.	Description
99.1	Press Release, dated April 30, 2026
99.2	Slide presentation for investors, dated April 30, 2026
104	Cover Page Interactive Data File (embedded within the Inline XBRL document)

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

	WESCO International, Inc.
	(Registrant)
April 30, 2026	By: /s/ Indraneel Dev
(Date)	Indraneel Dev Executive Vice President and Chief Financial Officer

NEWS RELEASE

WESCO International, Inc. / 225 West Station Square Drive, Suite 700 / Pittsburgh, PA 15219

Wesco International Reports First Quarter 2026 Results

- *Record first quarter reported net sales of $6.1 billion, up 14% YOY*
  - *Organic sales up 12% YOY*
  - *Data center sales of $1.4 billion, up ~70% YOY*
- *Record total company backlog, up 22% YOY*
- *First quarter operating margin of 4.8%, up 30 basis points YOY; adjusted EBITDA margin of 6.4%, up 60 basis points YOY*
- *First quarter diluted EPS of $3.11; adjusted diluted EPS of $3.37, up 52.5% YOY*
- *First quarter operating cash flow of $221 million, up $193 million YOY; free cash flow of $213 million or 128% of adjusted net income*
- *Raising 2026 outlook reflecting an exceptional start to the year*

PITTSBURGH, April 30, 2026 /PR Newswire/ -- Wesco International (NYSE: WCC), a leading provider of business-to-business distribution, logistics services and supply chain solutions, announces its results for the first quarter of 2026.

"We delivered an exceptional start to 2026, building on last year's market outperformance and accelerating business momentum. Sales, backlog, operating margin, adjusted earnings per share, and free cash flow all increased versus the prior year and exceeded our expectations. Record sales of $6.1 billion were up 14% marking our third quarter in a row of double-digit sales growth. Data center sales of $1.4 billion were up approximately 70% and now represent 24% of our total Wesco sales. Backlog was up 22%, to a new record level, reflecting the benefits of secular growth trends and continued effectiveness of our cross-selling program. Profit growth and margin improvement were also excellent, driven by gross margin expansion and strong operating cost leverage. As a result, we delivered adjusted EBITDA margin expansion of 60 basis points, adjusted EBITDA growth of 25%, and adjusted EPS growth of over 50% versus the prior year. Free cash flow generation, at 128% of adjusted net income, was also very strong. The power of our customer value proposition, global capabilities, and leading portfolio of products, services and solutions is clear as we continue to outperform the market," said John Engel, Chairman, President, and CEO.

Mr. Engel concluded, "We are very pleased with our first quarter results and continued positive business momentum to start the year. While uncertainty in the macro-economic environment may present challenges, we're focused on continued strong execution and outperformance under all market conditions. We are raising our full-year 2026 outlook reflecting our exceptional start to the year. As the market leader, and with positive momentum building, I'm confident that Wesco will continue to outperform our markets and deliver superior value to our customers and shareholders in 2026 and beyond."

Key Financial Highlights

	Three Months Ended March 31		
($ in millions except per share data)	**2026 Reported**	**2025 Reported**	**Change vs prior year**
GAAP Results			
Net sales	$6,080.1	$5,343.7	13.8%
Selling, general, and administrative expenses	$947.6	$836.3	13.3%
Operating profit	$293.5	$240.9	21.8%
Net income attributable to common stockholders	$153.8	$104.0	47.9%
Earnings per diluted share	$3.11	$2.10	48.1%
Operating cash flow	$221.4	$28.0	690.7%
Effective tax rate	21.8%	23.4%	(160) basis points

($ in millions except per share data)	**2026 Adjusted**	**2025 Adjusted**	**Change vs prior year**
Non-GAAP Results*			
Organic sales growth	12.3%	5.6%	N/A
Gross profit	$1,291.8	$1,125.6	14.8%
Gross margin	21.2%	21.1%	20 basis points
Adjusted selling, general, and administrative expenses	$930.1	$829.0	12.2%
Adjusted EBITDA	$388.8	$310.7	25.1%
Adjusted EBITDA margin	6.4%	5.8%	60 basis points
Adjusted net income attributable to common stockholders	$166.8	$109.6	52.2%
Adjusted earnings per diluted share	$3.37	$2.21	52.5%
Free cash flow	$213.4	$9.4	2,170.2%

* Amounts may not foot or recalculate due to rounding.

Net Sales

- On an organic basis, which removes differences in foreign exchange rates, sales for the first quarter of 2026 grew by 12.3%. The increase in organic sales reflects volume growth in all three segments (CSS, EES and UBS), as well as a favorable impact from changes in price. We had record backlog at the end of the first quarter of 2026, up by 22% compared to the end of the first quarter of 2025.

Gross Profit and Gross Margin

- The increase in gross margin for the first quarter of 2026 reflects improved gross margin in the EES segment partially offset by a decline in the UBS segment.

Selling, General, and Administrative ("SG&A") Expenses

- The increase in SG&A expenses for the first quarter of 2026 is primarily driven by higher salaries and an increase in commissions and incentives due to higher sales and profit. SG&A expenses for the first quarter of 2026 include $17.5 million of digital transformation costs, compared to $7.3 million of digital transformation and restructuring costs for the first quarter of 2025. Adjusted for these costs, SG&A expenses were 15.3% and 15.5% of net sales for the first quarter of 2026 and 2025, respectively, reflecting positive operating cost leverage on the sales growth.

Adjusted EBITDA and Adjusted EBITDA Margin

- The increase in adjusted EBITDA for the first quarter of 2026 primarily reflects higher sales, lower cost of goods sold as a percentage of sales, and lower SG&A expenses as a percentage of sales, as described above.

Effective Tax Rate

- The lower effective tax rate for the first quarter of 2026 is largely driven by higher discrete income tax benefits relating to the exercise and vesting of stock-based awards.

Adjusted Earnings Per Diluted Share

- The increase in adjusted earnings per diluted share in the first quarter of 2026 primarily reflects higher sales, lower cost of goods sold as a percentage of sales, and lower SG&A expenses as a percentage of sales, as described above. Additionally, the prior year period included $14.4 million of preferred stock dividends. The preferred stock was retired in the second quarter of 2025.

Operating Cash Flow

- Net cash provided by operating activities for the first quarter of 2026 totaled $221.4 million compared to $28.0 million in the first quarter of 2025. The $193.4 million increase is driven by a $105.7 million impact from changes in accounts payable, due to the increase in inventory purchases, as well as the timing of inventory purchases and payments to suppliers as compared to the prior year. Additionally an increase in net income as adjusted for certain non-cash items also contributed to the increase in operating cash flows.

Webcast and Teleconference Access

Wesco will conduct a webcast and teleconference to discuss the first quarter of 2026 earnings as described in this News Release on Thursday, April 30, 2026, at 10:00 a.m. E.T. The call will be broadcast live over the internet and can be accessed from the Investor Relations page of the Company's website at https://investors.wesco.com. The call will be archived on this internet site for seven days.

Wesco International (NYSE: WCC) builds, connects, powers and protects the world. Headquartered in Pittsburgh, Pennsylvania, Wesco is a FORTUNE 500® company with approximately $24 billion in annual sales in 2025 and a leading provider of business-to-business distribution, logistics services and supply chain solutions. Wesco offers a best-in-class product and services portfolio of Electrical and Electronic Solutions, Communications and Security Solutions, and Utility and Broadband Solutions. The Company employs approximately 21,000 people, partners with the industry's premier suppliers, and serves thousands of customers around the world. With millions of products, end-to-end supply chain services, and significant digital capabilities, Wesco provides innovative solutions to meet customer needs across commercial and industrial businesses, technology companies, telecommunications providers, and utilities. Wesco operates more than 700 sites, including distribution centers, fulfillment centers, and sales offices in approximately 50 countries, providing a local presence for customers and a global network to serve multi-location businesses and global corporations.

Forward-Looking Statements

All statements made herein that are not historical facts should be considered as "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. Such statements involve known and unknown risks, uncertainties and other factors that may cause actual results to differ materially. These statements include, but are not limited to, statements regarding business strategy, growth strategy, competitive strengths, productivity and profitability enhancement, competition, new product and service introductions, and liquidity and capital resources. Such statements can generally be identified by the use of words such as "anticipate," "plan," "believe," "estimate," "intend," "expect," "project," and similar words, phrases or expressions or future or conditional verbs such as "could," "may," "should," "will," and "would," although not all forward-looking statements contain such words. These forward-looking statements are based on current expectations and beliefs of Wesco's management, as well as assumptions made by, and information currently available to, Wesco's management, current market trends and market conditions and involve risks and uncertainties, many of which are outside of Wesco's and Wesco's management's control, and which may cause actual results to differ materially from those contained in forward-looking statements. Accordingly, you should not place undue reliance on such statements.

Important factors that could cause actual results or events to differ materially from those presented or implied in the forward-looking statements include, among others, the failure to achieve the anticipated benefits of, and other risks associated with, acquisitions, joint ventures, divestitures and other corporate transactions; the inability to successfully integrate acquired businesses; the impact of increased interest rates or borrowing costs; fluctuations in currency exchange rates; evolving impacts from tariffs or other trade tensions between the U.S. and other countries (including implementation of new tariffs and retaliatory measures); failure to adequately protect Wesco's intellectual property or successfully defend against infringement claims; the inability to successfully deploy new technologies, digital products and information systems or to otherwise adapt to emerging technologies in the marketplace, such as those incorporating artificial intelligence (AI); risks relating to our use or reliance on AI; failure to execute on our efforts and programs related to environmental, social and governance (ESG) matters; unanticipated expenditures or other adverse developments related to compliance with new or stricter government policies, laws or regulations, including those relating to data privacy, cybersecurity, competition, sustainability and environmental protection; the inability to successfully develop, manage or implement new technology initiatives or business strategies, including with respect to the expansion of e-commerce or AI capabilities and other digital solutions and digitalization initiatives; disruption of information technology systems or operations; natural disasters (including as a result of climate change), health epidemics, pandemics and other outbreaks; supply chain disruptions; geopolitical conflicts and issues, such as the ongoing Middle East and Russia/Ukraine conflicts; the impact of changing and expanding export controls, sanctions, and data localization rules; the failure to manage the increased risks and impacts of cyber incidents or data breaches; and exacerbation of key materials shortages, inflationary cost pressures, material cost increases, demand volatility, and logistics and capacity constraints, any of which may have a material adverse effect on the Company's business, results of operations and financial condition. All such factors are difficult to predict and are beyond the Company's control. Additional factors that could cause results to differ materially from those described above can be found in Wesco's most recent Annual Report on Form 10-K and other periodic reports filed with the U.S. Securities and Exchange Commission.

Contact Information	
Investor Relations	Corporate Communications
Scott Gaffner Senior Vice President, Investor Relations investorrelations@wescodist.com	Jennifer Sniderman Vice President, Corporate Communications 717-579-6603

http://www.wesco.com

WESCO INTERNATIONAL, INC.
CONDENSED CONSOLIDATED STATEMENTS OF INCOME
(in millions, except per share amounts)
(Unaudited)

	Three Months Ended			
	March 31, 2026		March 31, 2025	
Net sales	$ 6,080.1		$ 5,343.7	
Cost of goods sold (excluding depreciation and amortization)	4,788.3	78.8 %	4,218.1	78.9 %
Selling, general and administrative expenses	947.6	15.6 %	836.3	15.7 %
Depreciation and amortization	50.7		48.4	
Income from operations	293.5	4.8 %	240.9	4.5 %
Interest expense, net	96.7		86.3	
Other (income) expense, net	(0.4)		0.2	
Income before income taxes	197.2	3.2 %	154.4	2.9 %
Provision for income taxes	43.1		36.1	
Net income	154.1	2.5 %	118.3	2.2 %
Less: Net income attributable to noncontrolling interests	0.3		(0.1)	
Net income attributable to WESCO International, Inc.	153.8	2.5 %	118.4	2.2 %
Less: Preferred stock dividends	—		14.4	
Net income attributable to common stockholders	$ 153.8	2.5 %	$ 104.0	1.9 %
Earnings per diluted share attributable to common stockholders	$ 3.11		$ 2.10	
Weighted-average common shares outstanding and common share equivalents used in computing earnings per diluted common share	49.5		49.6	

WESCO INTERNATIONAL, INC.
CONDENSED CONSOLIDATED BALANCE SHEETS
(dollar amounts in millions)
(Unaudited)

	As of	
	March 31, 2026	**December 31, 2025**
Assets		
Current assets:		
Cash and cash equivalents	$ 696.6	$ 604.8
Trade accounts receivable, net	4,273.1	4,069.6
Inventories	4,213.1	4,008.8
Other current assets	770.8	773.0
Total current assets	9,953.6	9,456.2
Goodwill and intangible assets	5,077.5	5,112.6
Other assets	1,933.6	1,926.1
Total assets	$ 16,964.7	$ 16,494.9
Liabilities and Equity		
Current liabilities:		
Accounts payable	$ 3,470.5	$ 3,030.5
Short-term debt and current portion of long-term debt, net	22.8	25.0
Other current liabilities	1,194.9	1,241.3
Total current liabilities	4,688.2	4,296.8
Long-term debt, net	5,738.1	5,756.4
Other noncurrent liabilities	1,440.5	1,415.3
Total liabilities	11,866.8	11,468.5
Equity:		
Total equity	5,097.9	5,026.4
Total liabilities and equity	$ 16,964.7	$ 16,494.9

WESCO INTERNATIONAL, INC.
CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS
(dollar amounts in millions)
(Unaudited)

	Three Months Ended	
	March 31, 2026	**March 31, 2025**
Operating activities:		
Net income	$ 154.1	$ 118.3
Add back (deduct):		
Depreciation and amortization	50.7	48.4
Change in trade receivables, net	(216.1)	(188.7)
Change in inventories	(215.2)	(227.4)
Change in accounts payable	449.5	343.8
Other, net	(1.6)	(66.4)
Net cash provided by operating activities	221.4	28.0
Investing activities:		
Capital expenditures	(23.4)	(20.4)
Acquisition payments, net of cash acquired	—	(35.2)
Other, net	3.5	1.2
Net cash used in investing activities	(19.9)	(54.4)
Financing activities:		
Debt (repayments) borrowings, net[1]	(11.0)	99.7
Payments for taxes related to net-share settlement of equity awards	(22.0)	(18.0)
Repurchases of common stock	(25.0)	(25.0)
Payment of common stock dividends	(24.4)	(22.1)
Payment of preferred stock dividends	—	(14.4)
Other, net	(25.8)	(17.9)
Net cash (used in) provided by financing activities	(108.2)	2.3
Effect of exchange rate changes on cash and cash equivalents	(1.5)	3.1
Net change in cash and cash equivalents	91.8	(21.0)
Cash and cash equivalents at the beginning of the period	604.8	702.6
Cash and cash equivalents at the end of the period	$ 696.6	$ 681.6

[1] The three months ended March 31, 2026 includes the issuance of the Company's $650 million aggregate principal amount of 5.250% Senior Notes due 2031 (the “2031 Notes”) and $850 million aggregate principal amount of 5.500% Senior Notes due 2034 (the “2034 Notes”). The three months ended March 31, 2025 includes the issuance of the Company's $800 million aggregate principal amount of 6.375% senior notes due 2033 (the “2033 Notes”).

NON-GAAP FINANCIAL MEASURES

In addition to the results provided in accordance with U.S. Generally Accepted Accounting Principles (“U.S. GAAP”) above, this earnings release includes certain non-GAAP financial measures. These financial measures include organic sales growth, gross profit, gross margin, earnings before interest, taxes, depreciation and amortization (EBITDA), adjusted EBITDA, adjusted EBITDA margin, financial leverage, free cash flow, adjusted selling, general and administrative expenses, adjusted income from operations, adjusted operating margin, adjusted other non-operating (income) expense, adjusted provision for income taxes, adjusted income before income taxes, adjusted net income, adjusted net income attributable to WESCO International, Inc., adjusted net income attributable to common stockholders, and adjusted earnings per diluted share. The Company believes that these non-GAAP measures are useful to investors as they provide a better understanding of our financial condition and results of operations on a comparable basis. Additionally, certain non-GAAP measures either focus on or exclude items impacting comparability of results such as digital transformation costs, restructuring costs, cloud computing arrangement amortization, and the related income tax effects, allowing investors to more easily compare the Company's financial performance from period to period. Management does not use these non-GAAP financial measures for any purpose other than the reasons stated above.

WESCO INTERNATIONAL, INC.
RECONCILIATION OF NON-GAAP FINANCIAL MEASURES
(in millions, except per share amounts and ratios)
(Unaudited)

Organic Sales Growth by Segment:

	Three Months Ended		Growth/(Decline)				
	March 31, 2026	**March 31, 2025**	**Reported Sales**	**Acquisition**	**Foreign Exchange**	**Workday**	**Organic Sales**
EES	$ 2,244.2	$ 2,065.3	8.7 %	— %	1.7 %	— %	7.0 %
CSS	2,478.9	2,000.3	23.9 %	— %	2.0 %	— %	21.9 %
UBS	1,357.0	1,278.1	6.2 %	— %	0.4 %	— %	5.8 %
Total net sales	$ 6,080.1	$ 5,343.7	**13.8 %**	**— %**	**1.5 %**	**— %**	**12.3 %**

Organic Sales Growth by Segment - Sequential:

	Three Months Ended		Growth/(Decline)				
	March 31, 2026	**December 31, 2025**	**Reported Sales**	**Acquisition**	**Foreign Exchange**	**Workday**	**Organic Sales**
EES	$ 2,244.2	$ 2,272.9	(1.3) %	— %	0.5 %	(1.6) %	(0.2) %
CSS	2,478.9	2,424.7	2.2 %	— %	0.4 %	(1.6) %	3.4 %
UBS	1,357.0	1,371.0	(1.0) %	— %	0.2 %	(1.6) %	0.4 %
Total net sales	$ 6,080.1	$ 6,068.6	**0.2 %**	**— %**	**0.4 %**	**(1.6)%**	**1.4 %**

Note: Organic sales growth is a non-GAAP financial measure of sales performance. Organic sales growth is calculated by deducting the percentage impact from acquisitions and divestitures for one year following the respective transaction, fluctuations in foreign exchange rates and number of workdays from the reported percentage change in consolidated net sales. Workday impact represents the change in the number of operating days period-over-period after adjusting for weekends and public holidays in the United States; There was no change in the number of workdays in the first quarter of 2026 compared to the first quarter of 2025. The first quarter of 2026 had one less workday than the fourth quarter of 2025.

	Three Months Ended	
Gross Profit:	**March 31, 2026**	**March 31, 2025**
Net sales	$ 6,080.1	$ 5,343.7
Cost of goods sold (excluding depreciation and amortization)	4,788.3	4,218.1
Gross profit	$ 1,291.8	$ 1,125.6
Gross margin	21.2 %	21.1 %

Note: Gross profit is a financial measure commonly used in the distribution industry. Gross profit is calculated by deducting cost of goods sold, excluding depreciation and amortization, from net sales. Gross margin is calculated by dividing gross profit by net sales.

WESCO INTERNATIONAL, INC.
RECONCILIATION OF NON-GAAP FINANCIAL MEASURES
(in millions, except per share amounts and ratios)
(Unaudited)

	Three Months Ended	
	March 31, 2026	March 31, 2025
Adjusted SG&A Expenses:		
SG&A expenses	$ 947.6	$ 836.3
Digital transformation costs[1]	(17.5)	(6.2)
Restructuring costs[2]	—	(1.1)
Adjusted SG&A expenses	$ 930.1	$ 829.0
Percentage of Net sales	15.3 %	15.5 %
Adjusted Income from Operations:		
Income from operations	$ 293.5	$ 240.9
Digital transformation costs[1]	17.5	6.2
Restructuring costs[2]	—	1.1
Adjusted income from operations	$ 311.0	$ 248.2
Adjusted income from operations margin %	5.1 %	4.6 %
Adjusted Other (Income) Expense, net:		
Other (income) expense, net	$ (0.4)	$ 0.2
Loss on termination of business arrangement[3]	—	(0.3)
Adjusted other income, net	$ (0.4)	$ (0.1)
Adjusted Provision for Income Taxes:		
Provision for income taxes	$ 43.1	$ 36.1
Income tax effect of adjustments to income from operations and other expense (income), net[4]	4.5	2.0
Adjusted provision for income taxes	$ 47.6	$ 38.1
Adjusted Net Income Attributable to Common Stockholders:		
Net income attributable to common stockholders	$ 153.8	$ 104.0
Digital transformation costs[1]	17.5	6.2
Restructuring costs[2]	—	1.1
Loss on termination of business arrangement[3]	—	0.3
Income tax effect of adjustments to income from operations and other expense (income), net[4]	(4.5)	(2.0)
Adjusted net income attributable to common stockholders	$ 166.8	$ 109.6

(1) Digital transformation costs include costs associated with certain digital transformation initiatives.

(2) Restructuring costs include severance costs incurred pursuant to an ongoing restructuring plan.

(3) Loss on termination of business arrangement represents the loss recognized as a result of management's decision to terminate a business arrangement with a third party.

(4) The adjustments to income from operations and other (income) expense, net have been tax effected at rates of 25.8% and 26.4% for the three months ended March 31, 2026 and 2025, respectively.

WESCO INTERNATIONAL, INC.
RECONCILIATION OF NON-GAAP FINANCIAL MEASURES
(in millions, except per share amounts and ratios)
(Unaudited)

	Three Months Ended	
Adjusted Earnings per Diluted Share:	**March 31, 2026**	**March 31, 2025**
Adjusted income from operations	$ 311.0	$ 248.2
Interest expense, net	96.7	86.3
Adjusted other income, net	(0.4)	(0.1)
Adjusted income before income taxes	214.7	162.0
Adjusted provision for income taxes	47.6	38.1
Adjusted net income	167.1	123.9
Net income (loss) attributable to noncontrolling interests	0.3	(0.1)
Adjusted net income attributable to WESCO International, Inc.	166.8	124.0
Preferred stock dividends	—	14.4
Adjusted net income attributable to common stockholders	$ 166.8	$ 109.6
Diluted shares	49.5	49.6
Adjusted earnings per diluted share	$ 3.37	$ 2.21

Note: For the three months ended March 31, 2026, SG&A expenses, income from operations, provision for income taxes, net income attributable to common stockholders and earnings per diluted share have been adjusted to exclude digital transformation costs and the related income tax effects. For the three months ended March 31, 2025, SG&A expenses, income from operations, other non-operating (income) expense, provision for income taxes, net income attributable to common stockholders and earnings per diluted share have been adjusted to exclude digital transformation costs, restructuring costs, the loss on termination of business arrangement, and the related income tax effects. These non-GAAP financial measures provide a better understanding of our financial results on a comparable basis.

WESCO INTERNATIONAL, INC.
RECONCILIATION OF NON-GAAP FINANCIAL MEASURES
(in millions, except per share amounts and ratios)
(Unaudited)

EBITDA and Adjusted EBITDA by Segment:	**Three Months Ended March 31, 2026**				
	EES	**CSS**	**UBS**	**Corporate**	**Total**
Net income attributable to common stockholders	$ 164.1	$ 188.3	$ 121.7	$ (320.3)	$ 153.8
Net income (loss) attributable to noncontrolling interests	0.1	0.4	—	(0.2)	0.3
Provision for income taxes[1]	—	—	—	43.1	43.1
Interest expense, net[1]	—	—	—	96.7	96.7
Depreciation and amortization	13.2	19.8	8.5	9.2	50.7
EBITDA	**$ 177.4**	**$ 208.5**	**$ 130.2**	**$ (171.5)**	**$ 344.6**
Other expense (income), net	6.8	13.1	(0.4)	(19.9)	(0.4)
Stock-based compensation expense	0.8	1.6	0.9	12.8	16.1
Digital transformation costs[2]	—	—	—	17.5	17.5
Cloud computing arrangement amortization[3]	—	—	—	11.0	11.0
Adjusted EBITDA	**$ 185.0**	**$ 223.2**	**$ 130.7**	**$ (150.1)**	**$ 388.8**
Adjusted EBITDA margin %	**8.2 %**	**9.0 %**	**9.6 %**		**6.4 %**

[1] The reportable segments do not incur income taxes and interest expense as these costs are centrally controlled through the Corporate tax and treasury functions.

[2] Digital transformation costs include costs associated with certain digital transformation initiatives.

[3] Cloud computing arrangement amortization consists of expense recognized in selling, general and administrative expenses for capitalized implementation costs for cloud computing arrangements to support our digital transformation initiatives.

EBITDA and Adjusted EBITDA by Segment:	**Three Months Ended March 31, 2025**				
	EES	**CSS**	**UBS**	**Corporate**	**Total**
Net income attributable to common stockholders	$ 125.1	$ 127.2	$ 130.3	$ (278.6)	$ 104.0
Net (loss) income attributable to noncontrolling interests	(0.1)	0.1	—	(0.1)	(0.1)
Preferred stock dividends	—	—	—	14.4	14.4
Provision for income taxes[1]	—	—	—	36.1	36.1
Interest expense, net[1]	—	—	—	86.3	86.3
Depreciation and amortization	12.2	19.0	7.8	9.4	48.4
EBITDA	**$ 137.2**	**$ 146.3**	**$ 138.1**	**$ (132.5)**	**$ 289.1**
Other expense (income), net	4.4	10.9	(0.2)	(14.9)	0.2
Stock-based compensation expense	1.0	1.3	0.4	7.5	10.2
Digital transformation costs[2]	—	—	—	6.2	6.2
Cloud computing arrangement amortization[3]	—	—	—	3.9	3.9
Restructuring costs[4]	—	—	—	1.1	1.1
Adjusted EBITDA	**$ 142.6**	**$ 158.5**	**$ 138.3**	**$ (128.7)**	**$ 310.7**
Adjusted EBITDA margin %	**6.9 %**	**7.9 %**	**10.8 %**		**5.8 %**

[1] The reportable segments do not incur income taxes and interest expense as these costs are centrally controlled through the corporate tax and treasury functions.

[2] Digital transformation costs include costs associated with certain digital transformation initiatives.

[3] Cloud computing arrangement amortization consists of expense recognized in selling, general and administrative expenses for capitalized implementation costs for cloud computing arrangements to support our digital transformation initiatives.

[4] Restructuring costs include severance costs incurred pursuant to an ongoing restructuring plan.

Note: EBITDA, adjusted EBITDA and adjusted EBITDA margin % are non-GAAP financial measures that provide indicators of the Company's performance and its ability to meet debt service requirements. For the three months ended March 31, 2026, adjusted EBITDA is defined as earnings before interest, taxes, depreciation and amortization before other non-operating expenses (income), non-cash stock-based compensation expense, digital transformation costs, and cloud computing arrangement amortization. For the three months ended March 31, 2025, adjusted EBITDA is defined as earnings before interest, taxes, depreciation and amortization before other non-operating expenses (income), non-cash stock-based compensation expense, digital transformation costs, cloud computing arrangement amortization, and restructuring costs.

WESCO INTERNATIONAL, INC.
RECONCILIATION OF NON-GAAP FINANCIAL MEASURES
(in millions, except per share amounts and ratios)
(Unaudited)

	Twelve Months Ended	
Financial Leverage:	**March 31, 2026**	**December 31, 2025**
Net income attributable to common stockholders	$ 695.6	$ 645.8
Net income attributable to noncontrolling interests	2.6	2.3
Gain on redemption of Series A Preferred Stock	(32.9)	(32.9)
Preferred stock dividends	12.9	27.3
Provision for income taxes	220.4	213.4
Interest expense, net	397.2	386.7
Depreciation and amortization	199.9	197.6
EBITDA	$ 1,495.7	$ 1,440.2
Other income, net	(10.1)	(9.6)
Stock-based compensation expense	46.4	40.5
Digital transformation costs[1]	46.5	35.2
Cloud computing arrangement amortization[2]	37.3	30.2
Restructuring costs[3]	(1.1)	—
Adjusted EBITDA	$ 1,614.7	$ 1,536.5
	As of	
	March 31, 2026	**December 31, 2025**
Short-term debt and current portion of long-term debt, net	$ 22.8	$ 25.0
Long-term debt, net	5,738.1	5,756.4
Debt issuance costs and debt discount[4]	63.6	48.0
Total debt	5,824.5	5,829.4
Less: Cash and cash equivalents	696.6	604.8
Total debt, net of cash	$ 5,127.9	$ 5,224.6
Financial leverage ratio	3.2	3.4

(1) Digital transformation costs include costs associated with certain digital transformation initiatives.

(2) Cloud computing arrangement amortization consists of expense recognized in selling, general and administrative expenses for capitalized implementation costs for cloud computing arrangements to support our digital transformation initiatives.

(3) Reduction to restructuring costs represents the reversal of certain severance costs previously incurred pursuant to an ongoing restructuring plan.

(4) Debt is presented in the Condensed Consolidated Balance Sheets net of debt issuance and debt discount costs.

Note: Financial leverage ratio is a non-GAAP measure of the use of debt. Financial leverage ratio is calculated by dividing total debt, excluding debt issuance costs, and debt discount, net of cash, by adjusted EBITDA. EBITDA is defined as the trailing twelve months earnings before interest, taxes, depreciation and amortization. Adjusted EBITDA is defined as the trailing twelve months EBITDA before other non-operating expense (income), non-cash stock-based compensation expense, digital transformation costs, cloud computing arrangement amortization, and restructuring costs.

WESCO INTERNATIONAL, INC.
RECONCILIATION OF NON-GAAP FINANCIAL MEASURES
(in millions, except per share amounts and ratios)
(Unaudited)

Free Cash Flow:	**Three Months Ended March 31, 2026**	**Three Months Ended March 31, 2025**
Cash flow provided by operations	$ 221.4	$ 28.0
Less: Capital expenditures	(23.4)	(20.4)
Add: Other adjustments	15.4	1.8
Free cash flow	$ 213.4	$ 9.4
Percentage of Adjusted net income	127.7 %	7.6 %

Note: Free cash flow is a non-GAAP financial measure of liquidity. Capital expenditures are deducted from operating cash flow to determine free cash flow. Free cash flow is available to fund investing and financing activities. For the three months ended March 31, 2026 and 2025, the Company paid for certain costs related to digital transformation and restructuring. Such expenditures have been added back to operating cash flow to determine free cash flow for such periods. Our calculation of free cash flow may not be comparable to similar measures used by other companies.

NYSE: WCC

First Quarter 2026

Webcast Presentation

April 30, 2026

Forward-Looking Statements and Non-GAAP Measures

All statements made herein that are not historical facts should be considered as "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. Such statements involve known and unknown risks, uncertainties and other factors that may cause actual results to differ materially. These statements include, but are not limited to, statements regarding business strategy, growth strategy, competitive strengths, productivity and profitability enhancement, competition, new product and service introductions, and liquidity and capital resources. Such statements can generally be identified by the use of words such as "anticipate," "plan," "believe," "estimate," "intend," "expect," "project," and similar words, phrases or expressions or future or conditional verbs such as "could," "may," "should," "will," and "would," although not all forward-looking statements contain such words. These forward-looking statements are based on current expectations and beliefs of Wesco's management, as well as assumptions made by, and information currently available to, Wesco's management, current market trends and market conditions and involve risks and uncertainties, many of which are outside of Wesco's and Wesco's management's control, and which may cause actual results to differ materially from those contained in forward-looking statements. Accordingly, you should not place undue reliance on such statements.

Important factors that could cause actual results or events to differ materially from those presented or implied in the forward-looking statements include, among others, the failure to achieve the anticipated benefits of, and other risks associated with, acquisitions, joint ventures, divestitures and other corporate transactions; the inability to successfully integrate acquired businesses; the impact of increased interest rates or borrowing costs; fluctuations in currency exchange rates; evolving impacts from tariffs or other trade tensions between the U.S. and other countries (including implementation of new tariffs and retaliatory measures); failure to adequately protect Wesco's intellectual property or successfully defend against infringement claims; the inability to successfully deploy new technologies, digital products and information systems or to otherwise adapt to emerging technologies in the marketplace, such as those incorporating artificial intelligence (AI); risks relating to our use or reliance on AI; failure to execute on our efforts and programs related to environmental, social and governance (ESG) matters; unanticipated expenditures or other adverse developments related to compliance with new or stricter government policies, laws or regulations, including those relating to data privacy, cybersecurity, competition, sustainability and environmental protection; the inability to successfully develop, manage or implement new technology initiatives or business strategies, including with respect to the expansion of e-commerce or AI capabilities and other digital solutions and digitalization initiatives; disruption of information technology systems or operations; natural disasters (including as a result of climate change), health epidemics, pandemics and other outbreaks; supply chain disruptions; geopolitical conflicts and issues, such as the ongoing Middle East and Russia/Ukraine conflicts; the impact of changing and expanding export controls, sanctions, and data localization rules; the failure to manage the increased risks and impacts of cyber incidents or data breaches; and exacerbation of key materials shortages, inflationary cost pressures, material cost increases, demand volatility, and logistics and capacity constraints, any of which may have a material adverse effect on the Company's business, results of operations and financial condition. All such factors are difficult to predict and are beyond the Company's control. Additional factors that could cause results to differ materially from those described above can be found in Wesco's most recent Annual Report on Form 10-K and other periodic reports filed with the U.S. Securities and Exchange Commission.

Non-GAAP Measures

In addition to the results provided in accordance with U.S. Generally Accepted Accounting Principles ("U.S. GAAP") above, this presentation includes certain non-GAAP financial measures. These financial measures include organic sales growth, gross profit, gross margin, earnings before interest, taxes, depreciation and amortization (EBITDA), adjusted EBITDA, adjusted EBITDA margin, financial leverage, free cash flow, adjusted selling, general and administrative expenses, adjusted income from operations, adjusted operating margin, adjusted other non-operating expense (income), adjusted provision for income taxes, adjusted income before income taxes, adjusted net income, adjusted net income attributable to WESCO International, Inc., adjusted net income attributable to common stockholders, and adjusted earnings per diluted share. The Company believes that these non-GAAP measures are useful to investors as they provide a better understanding of our financial condition and results of operations on a comparable basis. Additionally, certain non-GAAP measures either focus on or exclude items impacting comparability of results such as digital transformation costs, restructuring costs, cloud computing arrangement amortization, the loss on termination of business arrangement, and the related income tax effects, allowing investors to more easily compare the Company's financial performance from period to period. Management does not use these non-GAAP financial measures for any purpose other than the reasons stated above.

First Quarter Highlights and Full Year Outlook

Exceptional start to 2026 building on last year's market outperformance and accelerating momentum

Record first-quarter sales and backlog, up 14% and 22% respectively, support continued market outperformance.

- First-quarter sales of $6.1B, with reported sales up 14%
  - 12% organic growth, driven by 22% organic growth in CSS
  - Accelerating momentum, with Q1 organic sales up 1% sequentially
- Total company data center sales up ~70%
- Backlog up 22% YOY, driven by record levels in CSS and EES

Adjusted EBITDA up 25%, adjusted EPS up 52%, and free cash flow at 128% of adjusted net income.

- Adjusted EBITDA of $389 million, up 25% versus prior year, with EBITDA margin expanding 60 basis points to 6.4%
- Adjusted EPS of $3.37, up more than 50% versus prior year
- Free cash flow of $213 million, representing 128% of adjusted net income
- Leverage ratio improved from 3.4x to 3.2x

Raising 2026 outlook reflecting exceptional start to the year.

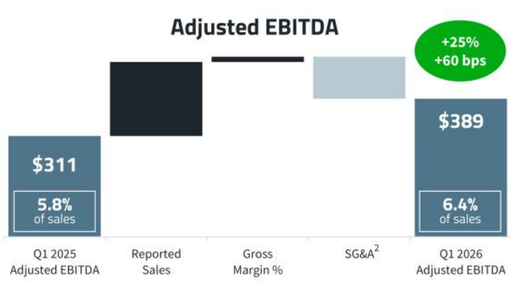
- Raising our CSS data center sales outlook
- Well positioned to benefit from secular growth trends
- Focused on continued strong execution and outperformance under all market conditions

See appendix for non-GAAP definitions and reconciliations.

First Quarter YOY Results

Outstanding quarter with organic sales up 12%, adj. EBITDA up 25% and adj. EPS up 52%

- Reported sales up 14%, organic sales up 12%, driven by strong data center demand
- Estimated price benefit of ~3%
- Volume growth across all three SBUs
- Organic sales grew 1% sequentially, exceeding typical first-quarter seasonality



- Gross margin 21.2%, up ~20 bps versus prior year
- SG&A[2] operating leverage improved 40 bps
- Adjusted EBITDA of $389 million, up 25% year-over-year, with EBITDA margin of 6.4%, an increase of 60 bps

[1] Sales growth attribution based on company estimates.
[2] SG&A for the reconciliation for adjusted EBITDA excludes the impact of stock-based compensation expense, digital transformation costs, cloud computing arrangement amortization and restructuring costs.
See appendix for non-GAAP definitions and reconciliations.

Earnings Per Share

Outstanding Q1 earnings performance with adjusted EPS up 52%

- Core operating performance was the primary driver, reflecting strong sales growth, margin expansion, and operating leverage across the portfolio
- Foreign exchange provided a modest net benefit to EPS
- Higher interest expense was a headwind, partially offset by a lower effective tax rate in the quarter
- The absence of preferred dividends and a lower share count also contributed to year-over-year EPS growth

EPS growth attribution based on company estimates. See appendix for non-GAAP definitions and reconciliations.

Communications and Security Solutions (CSS)

Organic sales up 22% YOY; continued strong Wesco Data Center Solutions growth

First Quarter Drivers

Organic sales up 22% (volume +21%, price +1%), reported sales up 24% YOY

- Wesco Data Center Solutions (WDCS) delivered another record quarter, with sales up ~60%
- Security up HSD (up low teens including data center projects) reflecting continued share gains
- Enterprise Network Infrastructure (ENI) down MSD (up high teens including data center projects)

Record backlog up approximately 40% year-over-year driven by strong growth in data center projects

Improved profitability with 9.0% adjusted EBITDA margin

- Adjusted EBITDA up 41%, and adjusted EBITDA margin up 110 bps YOY, reflecting strong operating leverage on double-digit organic sales growth

Q1 Results

$ Millions	Q1 2026	Q1 2025	YOY
Sales	**$2,479**	**$2,000**	**24%**
Adjusted EBITDA	**$223**	**$159**	**41%**

% of Sales	Q1 2026	Q1 2025	bps fav / (unfav)
Gross Profit	20.9%	21.0%	(10) bps
SG&A[1]	11.9%	13.0%	110 bps
Adjusted EBITDA	9.0%	7.9%	110 bps

[1] Stock-based compensation expense is excluded from SG&A expenses, as this is an adjustment to calculate adjusted EBITDA.
See appendix for non-GAAP definitions and reconciliations. Numbers may not sum due to rounding.

Electrical and Electronic Solutions (EES)

Organic sales up 7% driven by strong growth across OEM and Construction

First Quarter Drivers

Organic sales up 7% (volume +3%, price +4%), reported sales up 9% YOY

- Construction up LDD, driven by strong wire and cable demand and continued infrastructure and data-center project activity
- Industrial down LSD, reflecting project timing impacts
- OEM up high-teens, driven by semiconductor and data center growth
- Data center sales up over 100% YOY representing 10% of EES sales

Record backlog up 14% year-over-year

Improved profitability with 8.2% adjusted EBITDA margin

- Adjusted EBITDA up 30%, and adjusted EBITDA margin up 130 bps YOY, driven by significant improvement in gross margin and stronger operating cost leverage

Q1 Results

$ Millions	Q1 2026	Q1 2025	YOY
Sales	**$2,244**	**$2,065**	**9%**
Adjusted EBITDA	**$185**	**$143**	**30%**

% of Sales	Q1 2026	Q1 2025	bps fav / (unfav)
Gross Profit	23.8%	22.8%	100 bps
SG&A[1]	15.5%	15.9%	40 bps
Adjusted EBITDA	8.2%	6.9%	130 bps

[1] Stock-based compensation expense is excluded from SG&A expenses, as this is an adjustment to calculate adjusted EBITDA.
See appendix for non-GAAP definitions and reconciliations. Numbers may not sum due to rounding.

Utility and Broadband Solutions (UBS)

Improving demand and backlog momentum

First Quarter Drivers

Organic sales up 6% (volume +3%, price +3%), reported sales up 6% YOY

- Utility delivered HSD growth, reflecting strong double-digit IOU growth and continued positive momentum in Grid Services, while Public Power performance stabilized with flat YOY results
- Broadband delivered MSD growth YOY, driven by strength in the U.S.

Backlog up 16% year-over-year, driven by continued project wins

Profitability pressured by public power utility customers

- Adjusted EBITDA margin decreased 120 bps YOY, due to continued gross margin pressure in transformers and wire and cable products in Public Power

Q1 Results

$ Millions	Q1 2026	Q1 2025	YOY
Sales	**$1,357**	**$1,278**	**6%**
Adjusted EBITDA	**$131**	**$138**	**(5)%**

% of Sales	Q1 2026	Q1 2025	bps fav / (unfav)
Gross Profit	17.7%	18.4%	(70) bps
SG&A[1]	8.1%	7.6%	(50) bps
Adjusted EBITDA	9.6%	10.8%	(120) bps

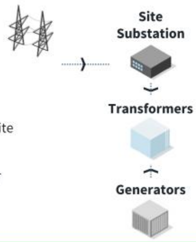
[1] Stock-based compensation expense is excluded from SG&A expenses, as this is an adjustment to calculate adjusted EBITDA.
See appendix for non-GAAP definitions and reconciliations. Numbers may not sum due to rounding.

Data Center Sales Approaching $5B on TTM basis

Data center sales continue to scale, representing 24% of Q1 sales and 20% of TTM sales

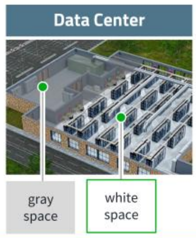
3-5 Years
Time to Power

- Land acquisition with access to power
- Transmission lines to a substation for site
- Generator sets to enable backup power
- Transformers to data center



1-2 Year
Construction Period

- Civil construction
- Mechanical, electrical and plumbing equipment
- Electrical distribution inside data hall
- Commissioning



Total Company Data Center Sales and YOY Growth

Q1 2026: $1.4B
Q1 2025: $0.9B

Growth and Expansion of Capabilities Through M&A

November 2022	Rahi Systems	Hyperscale solutions
June 2024	entroCIM	Data center building intelligence software
December 2024	ascent	Data center facility services across the entire lifecycle

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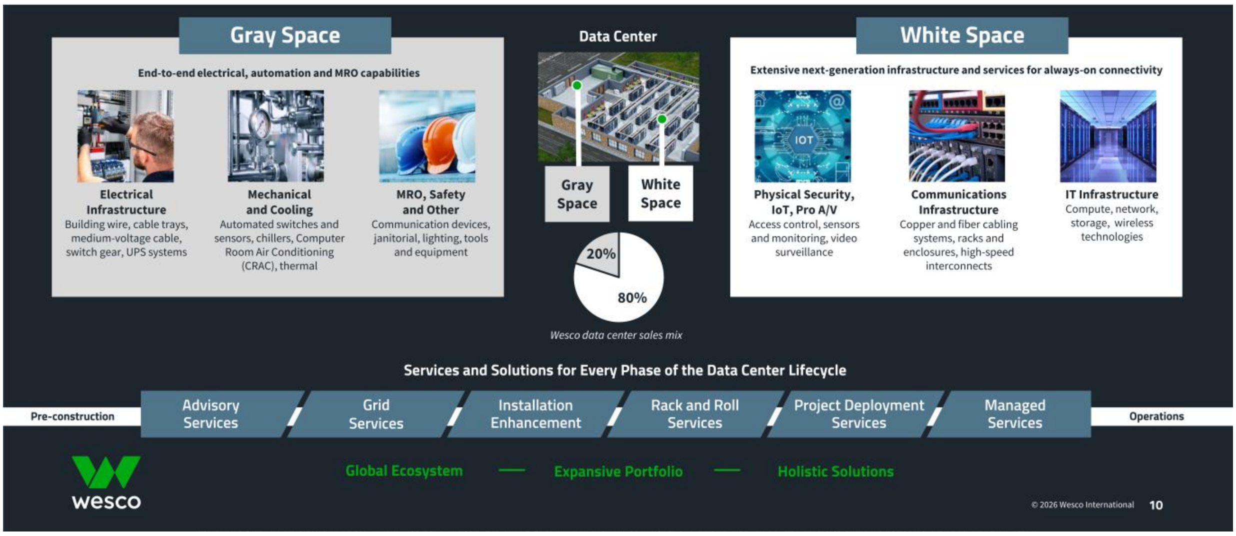
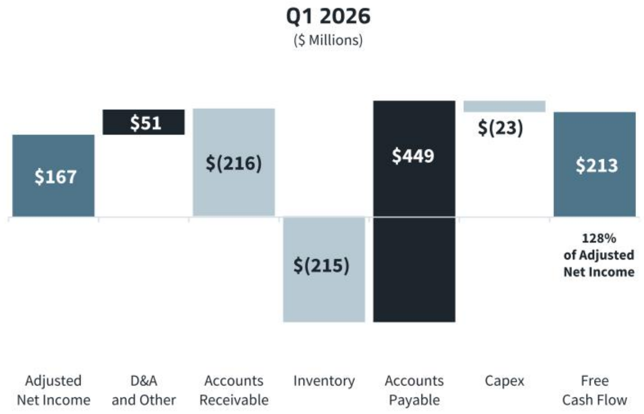
Data Center Product, Services and Solutions Offering

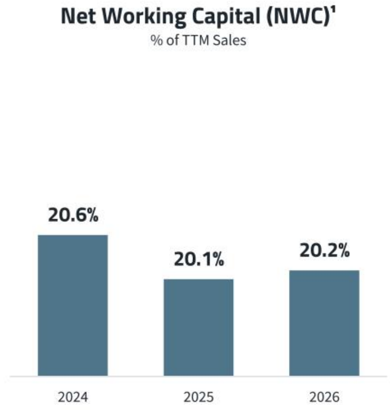
Providing holistic services and solutions for every phase of the data center lifecycle



Free Cash Flow

Strong cash conversion in Q1, with free cash flow at 128% of adjusted net income



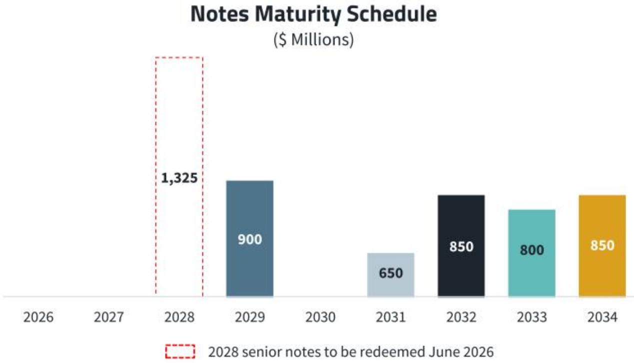


[1] Represents a four-quarter average of net working capital as of June 30, September 30, December 31 and March 31 as a percentage of revenue for the twelve months ended March 31. See appendix for non-GAAP definitions and reconciliations.

Record Debt Refinancing

Greater than $20 million in annualized interest savings

- Executed a highly successful $1.5 billion bond offering in the first quarter to redeem our 2028 senior notes
- 5-year notes due 2031 priced at a 5.25% coupon — the lowest coupon Wesco has ever achieved on a senior notes offering and the lowest for any BB-rated 5-year note issued since 2021
- Additionally, issued 8-year notes due 2034 at a 5.50% coupon
- Refinancing expected to generate more than $20M in annualized interest expense savings, beginning in June (less than $10 million savings in 2026)



Senior notes shown at par value
Wesco also maintains a $1.55 billion accounts receivable facility and a $1.725 billion revolving credit facility, which are not included as notes in this schedule.

2026 Strategic Business Unit Sales Growth Drivers

Raising growth expectations driven by continued strength in data centers

	% of Wesco 2025 Sales	2026 Outlook Reported Sales Growth	SBU Sales Breakdown[1]	2026 Outlook Reported Sales Growth
Communication and Security Solutions	39%	**Up LDD (raised from Up HSD+)**	Enterprise Network Infrastructure	Up
			Security	Up
			Data Center	Up
Electrical and Electronic Solutions	38%	Up MSD (unchanged)	Construction	Up
			Industrial	Up
			OEM	Up
Utility and Broadband Solutions	23%	Up LSD – MSD (unchanged)	Utility	Up
			Broadband	Up

Data Center expected to be up 20%+ (vs. up mid-teens prior)

[1] Bar sizes indicate the percentage of SBU sales of full year 2025.

Full-Year 2026 Outlook

Increasing reported and organic sales outlook and raising EBITDA and EPS expectations

		2026 Outlook	
		February	**April**
Sales	**Organic sales growth**	**4% - 7%**	**5% - 8%**
	Estimated Fx impact	~1%	~1%
	M&A and Workday impact	0%	0%
	Reported sales growth	**5% - 8%**	**6% - 9%**
	Reported sales	**$24.7 - $25.4 billion**	**$24.9 - $25.6 billion**
Adjusted EBITDA	**Adjusted EBITDA margin**	**6.6% - 7.0%**	**6.6% - 7.0%**
Adjusted EPS	**Adjusted diluted EPS**	**$14.50 - $16.50**	**$15.00 - $17.00**
Cash	**Free cash flow**	**$500 - $800 million**	**$500 - $800 million**

2026 Outlook Assumptions

(millions, except effective tax rate)

	FY 2026	
	February	**April**
Depreciation and Amortization	~$195-$205	~$195-$205
Cloud Computing Amortization Expense Adjustment	~$50	~$50
Stock Compensation Expense Adjustment	~$40	~$50
Interest Expense	~$360-$375	~$360-$375
Other Expense, net	~$10	~$10
Capital Expenditures	~$100	~$100
Share Count	49-49.5	49-49.5
Effective Tax Rate	~26%-27% (~27% in Q2-Q4)	~25%-26% (~26% in Q2-Q4)

2026 Underlying Assumptions

- Cloud computing amortization and stock-based compensation are included in SG&A expense for adjusted EPS but are not included in adjusted EBITDA
- Carryover pricing expected to add ~2 points to the topline; the impact of future pricing is not incorporated in the outlook
- Interest rate assumption revised to zero Federal Reserve rate cuts in 2026, down from one previously expected

See appendix for non-GAAP definitions and reconciliations.

Second Quarter 2026 Outlook

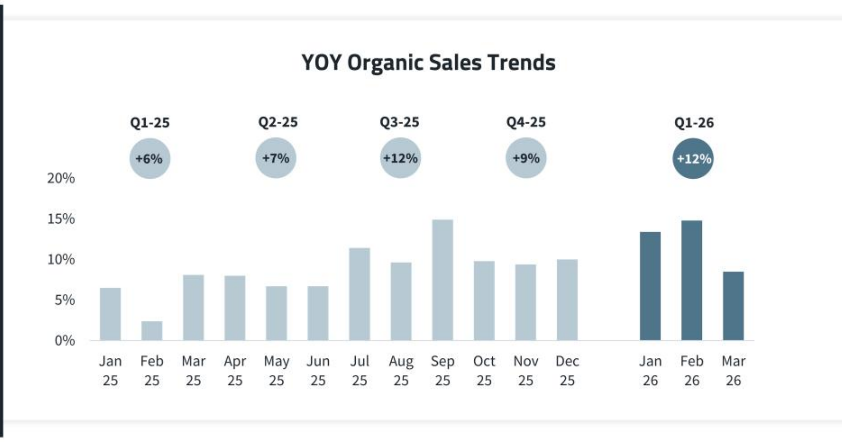
Solid start to Q2 with April preliminary sales per workday up ~10%

Q2 Outlook

YOY

Reported Sales
Up HSD

Adjusted EBITDA %
~ Flat



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First Quarter Highlights and Full Year Outlook

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- Adjusted EPS of $3.37, up more than 50% versus prior year
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- Leverage ratio improved from 3.4x to 3.2x

Raising 2026 outlook reflecting exceptional start to the year.

- Raising our CSS data center sales outlook
- Well positioned to benefit from secular growth trends
- Focused on continued strong execution and outperformance under all market conditions

See appendix for non-GAAP definitions and reconciliations.

Appendix

Workdays

	Q1	Q2	Q3	Q4	FY
2024	63	64	64	63	254
2025	62	64	64	63	253
2026	62	64	64	63	253

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Organic Sales Growth

($ Millions)	Three Months Ended		Growth/(Decline)				
	March 31, 2026	March 31, 2025	Reported Sales	Acquisition	Foreign Exchange	Workday	Organic Sales
EES	$2,244.2	$2,065.3	8.7 %	— %	1.7 %	— %	7.0 %
CSS	2,478.9	2,000.3	23.9 %	— %	2.0 %	— %	21.9 %
UBS	1,357.0	1,278.1	6.2 %	— %	0.4 %	— %	5.8 %
Total net sales	$6,080.1	$5,343.7	13.8 %	— %	1.5 %	— %	12.3 %

($ Millions)	Three Months Ended		Growth/(Decline)				
	March 31, 2026	December 31, 2025	Reported Sales	Acquisition	Foreign Exchange	Workday	Organic Sales
EES	$2,244.2	$2,272.9	(1.3) %	— %	0.5 %	(1.6) %	(0.2) %
CSS	2,478.9	2,424.7	2.2 %	— %	0.4 %	(1.6) %	3.4 %
UBS	1,357.0	1,371.0	(1.0) %	— %	0.2 %	(1.6) %	0.4 %
Total net sales	$6,080.1	$6,068.6	0.2 %	— %	0.4 %	(1.6) %	1.4 %

Organic sales growth is a non-GAAP financial measure of sales performance. Organic sales growth is calculated by deducting the percentage impact from acquisitions and divestitures for one year following the respective transaction, fluctuations in foreign exchange rates and number of workdays from the reported percentage change in consolidated net sales. Workday impact represents the change in the number of operating days period-over-period after adjusting for weekends and public holidays in the United States. There was no change in the number of workdays in the first quarter of 2026 compared to the first quarter of 2025. The first quarter of 2026 had one less workday compared to the fourth quarter of 2025.

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Gross Profit

($ Millions)	Three Months Ended	
	March 31, 2026	March 31, 2025
Net sales	$6,080.1	$5,343.7
Cost of goods sold (excluding depreciation and amortization)	4,788.3	4,218.1
Gross profit	$1,291.8	$1,125.6
Gross margin	21.2 %	21.1 %

Gross profit is a financial measure commonly used in the distribution industry. Gross profit is calculated by deducting cost of goods sold, excluding depreciation and amortization, from net sales. Gross margin is calculated by dividing gross profit by net sales.

Business Unit Gross Profit and Gross Margin

($ Millions)

Electrical and Electronic Solutions (EES)

	Three Months Ended	
Gross Profit:	**March 31, 2026**	**March 31, 2025**
Net sales	$2,244.2	$2,065.3
Cost of goods sold (excluding depreciation and amortization)	1,711.0	1,594.1
Gross profit	$533.2	$471.2
Gross margin	23.8 %	22.8 %

Communications and Security Solutions (CSS)

	Three Months Ended	
Gross Profit:	**March 31, 2026**	**March 31, 2025**
Net sales	$2,478.9	$2,000.3
Cost of goods sold (excluding depreciation and amortization)	1,960.7	1,580.8
Gross profit	$518.2	$419.5
Gross margin	20.9 %	21.0 %

Utility and Broadband Solutions (UBS)

	Three Months Ended	
Gross Profit:	**March 31, 2026**	**March 31, 2025**
Net sales	$1,357.0	$1,278.1
Cost of goods sold (excluding depreciation and amortization)	1,116.6	1,043.2
Gross profit	$240.4	$234.9
Gross margin	17.7 %	18.4 %

Gross profit is a financial measure commonly used in the distribution industry. Gross profit is calculated by deducting cost of goods sold, excluding depreciation and amortization, from net sales. Gross margin is calculated by dividing gross profit by net sales.

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Free Cash Flow

($ Millions)	Three Months Ended	
	March 31, 2026	March 31, 2025
Cash flow provided by operations	$221.4	$28.0
Less: Capital expenditures	(23.4)	(20.4)
Add: Other adjustments	15.4	1.8
Free cash flow	$213.4	$9.4
Percentage of adjusted net income	127.7 %	7.6 %

Free cash flow is a non-GAAP financial measure of liquidity. Capital expenditures are deducted from operating cash flow to determine free cash flow. Free cash flow is available to fund investing and financing activities. For the three months ended March 31, 2026 and 2025, the Company paid for certain costs related to digital transformation and restructuring. Such expenditures have been added back to operating cash flow to determine free cash flow for such periods. Our calculation of free cash flow may not be comparable to similar measures used by other companies.

Net Working Capital - March 31, 2026

($ Millions)	As of				Four-quarter Average as of
	June 30, 2025	September 30, 2025	December 31, 2025	March 31, 2026	March 31, 2026
Trade accounts receivable, net	$3,942.8	$4,204.2	$4,069.6	$4,273.1	
Inventories	3,971.2	4,059.1	4,008.8	4,213.1	
Accounts payable	3,291.4	3,375.1	3,030.5	3,470.5	
Net working capital	$4,622.6	$4,888.2	$5,047.9	$5,015.7	$4,893.6

	Three Months Ended				Twelve Months Ended
	June 30, 2025	September 30, 2025	December 31, 2025	March 31, 2026	March 31, 2026
Net sales	$5,899.6	$6,199.1	$6,068.6	$6,080.1	$24,247.4

Average net working capital % of TTM March 31, 2026 net sales	20.2 %

Net working capital is a non-GAAP financial measure of short-term liquidity. Net working capital is calculated by subtracting accounts payable from the sum of trade accounts receivable, net and inventories. Net working capital represents our ability to fund our short-term operational expenses. Our calculation of net working capital may not be comparable to similar measures used by other companies.

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Net Working Capital - March 31, 2025

($ Millions)	As of				Four-quarter Average as of
	June 30, 2024	September 30, 2024	December 31, 2024	March 31, 2025	March 31, 2025
Trade accounts receivable, net	$3,654.6	$3,629.1	$3,454.4	$3,641.3	
Inventories	3,505.8	3,630.1	3,501.7	3,740.2	
Accounts payable	2,688.9	2,839.1	2,670.6	3,025.8	
Net working capital	$4,471.5	$4,420.1	$4,285.5	$4,355.7	$4,383.2

	Three Months Ended				Twelve Months Ended
	June 30, 2024	September 30, 2024	December 31, 2024	March 31, 2025	March 31, 2025
Net sales	$5,479.7	$5,489.4	$5,499.7	$5,343.7	$21,812.5
Average net working capital % of TTM March 31, 2025 net sales					20.1 %

Net working capital is a non-GAAP financial measure of short-term liquidity. Net working capital is calculated by subtracting accounts payable from the sum of trade accounts receivable, net and inventories. Net working capital represents our ability to fund our short-term operational expenses. Our calculation of net working capital may not be comparable to similar measures used by other companies.

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Net Working Capital - March 31, 2024

($ Millions)	As of				Four-quarter Average as of
	June 30, 2023	**September 30, 2023**	**December 31, 2023**	**March 31, 2024**	**March 31, 2024**
Trade accounts receivable, net	$3,850.7	$3,795.0	$3,639.5	$3,526.7	
Inventories	3,584.3	3,541.4	3,572.1	3,525.4	
Accounts payable	2,662.7	2,650.0	2,431.5	2,974.3	
Net working capital	$4,772.3	$4,686.4	$4,780.1	$4,077.8	$4,579.2

	Three Months Ended				Twelve Months Ended
	June 30, 2023	**September 30, 2023**	**December 31, 2023**	**March 31, 2024**	**March 31, 2024**
Net sales	$5,745.5	$5,644.4	$5,473.4	$5,350.0	$22,213.3

Average net working capital % of TTM March 31, 2024 net sales	20.6 %

Net working capital is a non-GAAP financial measure of short-term liquidity. Net working capital is calculated by subtracting accounts payable from the sum of trade accounts receivable, net and inventories. Net working capital represents our ability to fund our short-term operational expenses. Our calculation of net working capital may not be comparable to similar measures used by other companies.

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Adjusted EBITDA – 1Q 2026

EBITDA and Adjusted EBITDA by Segment

($ Millions)	Three Months Ended March 31, 2026				
	EES	CSS	UBS	Corporate	Total
Net income attributable to common stockholders	$164.1	$188.3	$121.7	$(320.3)	$153.8
Net income (loss) attributable to noncontrolling interests	0.1	0.4	—	(0.2)	0.3
Provision for income taxes(1)	—	—	—	43.1	43.1
Interest expense, net(1)	—	—	—	96.7	96.7
Depreciation and amortization	13.2	19.8	8.5	9.2	50.7
EBITDA	$177.4	$208.5	$130.2	$(171.5)	$344.6
Other expense (income), net	6.8	13.1	(0.4)	(19.9)	(0.4)
Stock-based compensation expense	0.8	1.6	0.9	12.8	16.1
Digital transformation costs(2)	—	—	—	17.5	17.5
Cloud computing arrangement amortization(3)	—	—	—	11.0	11.0
Adjusted EBITDA	$185.0	$223.2	$130.7	$(150.1)	$388.8
Adjusted EBITDA margin %	8.2 %	9.0 %	9.6 %		6.4 %

(1) The reportable segments do not incur income taxes and interest expense as these costs are centrally controlled through the Corporate tax and treasury functions.

(2) Digital transformation costs include costs associated with certain digital transformation initiatives.

(3) Cloud computing arrangement amortization consists of expense recognized in selling, general and administrative expenses for capitalized implementation costs for cloud computing arrangements to support our digital transformation initiatives.

EBITDA, adjusted EBITDA and adjusted EBITDA margin % are non-GAAP financial measures that provide indicators of the Company's performance and its ability to meet debt service requirements. For the three months ended March 31, 2026, adjusted EBITDA is defined as earnings before interest, taxes, depreciation and amortization before other non-operating expenses (income), non-cash stock-based compensation expense, digital transformation costs, and cloud computing arrangement amortization.

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Adjusted EBITDA – 1Q 2025

EBITDA and Adjusted EBITDA by Segment

($ Millions)	Three Months Ended March 31, 2025				
	EES	CSS	UBS	Corporate	Total
Net income attributable to common stockholders	$125.1	$127.2	$130.3	$(278.6)	$104.0
Net (loss) income attributable to noncontrolling interests	(0.1)	0.1	—	(0.1)	(0.1)
Preferred stock dividends	—	—	—	14.4	14.4
Provision for income taxes[1]	—	—	—	36.1	36.1
Interest expense, net[1]	—	—	—	86.3	86.3
Depreciation and amortization	12.2	19.0	7.8	9.4	48.4
EBITDA	$137.2	$146.3	$138.1	$(132.5)	$289.1
Other expense (income), net	4.4	10.9	(0.2)	(14.9)	0.2
Stock-based compensation expense	1.0	1.3	0.4	7.5	10.2
Digital transformation costs[2]	—	—	—	6.2	6.2
Cloud computing arrangement amortization[3]	—	—	—	3.9	3.9
Restructuring costs[4]	—	—	—	1.1	1.1
Adjusted EBITDA	$142.6	$158.5	$138.3	$(128.7)	$310.7
Adjusted EBITDA margin %	6.9 %	7.9 %	10.8 %		5.8 %

(1) The reportable segments do not incur income taxes and interest expense as these costs are centrally controlled through the Corporate tax and treasury functions.

(2) Digital transformation costs include costs associated with certain digital transformation initiatives.

(3) Cloud computing arrangement amortization consists of expense recognized in selling, general and administrative expenses for capitalized implementation costs for cloud computing arrangements to support our digital transformation initiatives.

(4) Restructuring costs include severance costs incurred pursuant to an ongoing restructuring plan.

EBITDA, adjusted EBITDA and adjusted EBITDA margin % are non-GAAP financial measures that provide indicators of the Company's performance and its ability to meet debt service requirements. For the three months ended March 31, 2025, adjusted EBITDA is defined as earnings before interest, taxes, depreciation and amortization before other non-operating expenses (income), non-cash stock-based compensation expense, digital transformation costs, cloud computing arrangement amortization, and restructuring costs.

Adjusted SG&A, Income from Operations, Other (Income) Expense, and Provision for Income Taxes

($ Millions)	Three Months Ended	
	March 31, 2026	March 31, 2025
Adjusted SG&A Expenses:		
SG&A Expenses	$947.6	$836.3
Digital transformation costs[1]	(17.5)	(6.2)
Restructuring costs[2]	—	(1.1)
Adjusted SG&A expenses	$930.1	$829.0
Percentage of Net sales	15.3 %	15.5 %
Adjusted Income from Operations:		
Income from operations	$293.5	$240.9
Digital transformation costs[1]	17.5	6.2
Restructuring costs[2]	—	1.1
Adjusted income from operations	$311.0	$248.2
Adjusted income from operations margin %	5.1 %	4.6 %
Adjusted Other (Income) Expense, net:		
Other (income) expense, net	$(0.4)	$0.2
Loss on termination of business arrangement[3]	—	(0.3)
Adjusted other income, net	$(0.4)	$(0.1)
Adjusted Provision for Income Taxes:		
Provision for income taxes	$43.1	$36.1
Income tax effect of adjustments to income from operations and other (income) expense, net[4]	4.5	2.0
Adjusted provision for income taxes	$47.6	$38.1

(1) Digital transformation costs include costs associated with certain digital transformation initiatives.

(2) Restructuring costs include severance costs incurred pursuant to an ongoing restructuring plan.

(3) Loss on termination of business arrangement represents the loss recognized as a result of management's decision to terminate a business arrangement with a third party.

(4) The adjustments to income from operations and other (income) expense, net have been tax effected at rates of 25.8% and 26.4% for the three months ended March 31, 2026 and 2025, respectively.

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Adjusted Net Income Attributable to Common Stockholders

($ Millions)	Three Months Ended	
	March 31, 2026	March 31, 2025
Net income attributable to common stockholders	$153.8	$104.0
Digital transformation costs[1]	17.5	6.2
Restructuring costs[2]	—	1.1
Loss on termination of business arrangement[3]	—	0.3
Income tax effect of adjustments to income from operations and other (income) expense, net[4]	(4.5)	(2.0)
Adjusted net income attributable to common stockholders	$166.8	$109.6

(1) Digital transformation costs include costs associated with certain digital transformation initiatives.

(2) Restructuring costs include severance costs incurred pursuant to an ongoing restructuring plan.

(3) Loss on termination of business arrangement represents the loss recognized as a result of management's decision to terminate a business arrangement with a third party.

(4) The adjustments to income from operations and other (income) expense, net have been tax effected at rates of 25.8% and 26.4% for the three months ended March 31, 2026 and 2025, respectively.

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Adjusted Earnings Per Diluted Share

($ Millions, except for per share data)	Three Months Ended	
	March 31, 2026	March 31, 2025
Adjusted income from operations	$311.0	$248.2
Interest expense, net	96.7	86.3
Adjusted other income, net	(0.4)	(0.1)
Adjusted income before income taxes	214.7	162.0
Adjusted provision for income taxes	47.6	38.1
Adjusted net income	167.1	123.9
Net income (loss) attributable to noncontrolling interests	0.3	(0.1)
Adjusted net income attributable to WESCO International, Inc.	166.8	124.0
Preferred stock dividends	—	14.4
Adjusted net income attributable to common stockholders	$166.8	$109.6
Diluted shares	49.5	49.6
Adjusted earnings per diluted share	$3.37	$2.21

For the three months ended March 31, 2026, SG&A expenses, income from operations, provision for income taxes, net income attributable to common stockholders and earnings per diluted share have been adjusted to exclude digital transformation costs and the related income tax effects. For the three months ended March 31, 2025, SG&A expenses, income from operations, other non-operating (income) expense, provision for income taxes, net income attributable to common stockholders and earnings per diluted share have been adjusted to exclude digital transformation costs, restructuring costs, the loss on termination of business arrangement, and the related income tax effects. These non-GAAP financial measures provide a better understanding of our financial results on a comparable basis.

Financial Leverage

($ Millions, except ratios)	Twelve Months Ended	
	March 31, 2026	**December 31, 2025**
Net income attributable to common stockholders	$695.6	$645.8
Net income attributable to noncontrolling interests	2.6	2.3
Gain on redemption of Series A Preferred Stock	(32.9)	(32.9)
Preferred stock dividends	12.9	27.3
Provision for income taxes	220.4	213.4
Interest expense, net	397.2	386.7
Depreciation and amortization	199.9	197.6
EBITDA	$1,495.7	$1,440.2
Other income, net	(10.1)	(9.6)
Stock-based compensation expense	46.4	40.5
Digital transformation costs[1]	46.5	35.2
Cloud computing arrangement amortization[2]	37.3	30.2
Restructuring costs[3]	(1.1)	—
Adjusted EBITDA	$1,614.7	$1,536.5
	As of	
	March 31, 2026	**December 31, 2025**
Short-term debt and current portion of long-term debt, net	$22.8	$25.0
Long-term debt, net	5,738.1	5,756.4
Debt issuance costs and debt discount[4]	63.6	48.0
Total debt	5,824.5	5,829.4
Less: Cash and cash equivalents	696.6	604.8
Total debt, net of cash	$5,127.9	$5,224.6
Financial leverage ratio	3.2	3.4

(1) Digital transformation costs include costs associated with certain digital transformation initiatives.

(2) Cloud computing arrangement amortization consists of expense recognized in selling, general and administrative expenses for capitalized implementation costs for cloud computing arrangements to support our digital transformation initiatives.

(3) Reduction to restructuring costs represents the reversal of certain severance costs previously incurred pursuant to an ongoing restructuring plan.

(4) Debt is presented in the Condensed Consolidated Balance Sheets net of debt issuance and debt discount costs.

Financial leverage ratio is a non-GAAP measure of the use of debt. Financial leverage ratio is calculated by dividing total debt, excluding debt issuance costs, and debt discount, net of cash, by adjusted EBITDA. EBITDA is defined as the trailing twelve months earnings before interest, taxes, depreciation and amortization. Adjusted EBITDA is defined as the trailing twelve months EBITDA before other non-operating income, non-cash stock-based compensation expense, digital transformation costs, cloud computing arrangement amortization, and restructuring costs.